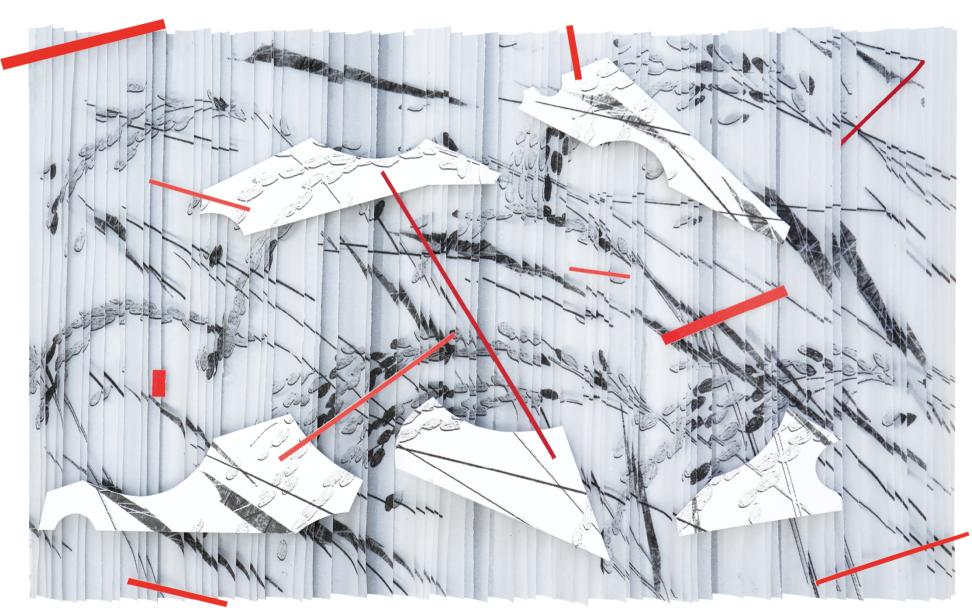
### Investor Presentation for FY24 Apr. 2024-Mar. 2025

May 20, 2025





#### Mizuho and Art

Based on the concepts of "Feeling Energized by Art," "Making Art More Accessible," and "Changing yourself through Art," Mizuho, in collaboration with Tokyo University of the Arts, contributes to social innovation, and the overcoming of social challenges like improving gender equality and people's well-being, aiming to co-create a sustainable and abundant society in terms of its art and culture as well as its economics.

We asked students at the Tokyo University of the Arts, Department of DESIGN to give form to the ideas they took from Mizuho's Purpose, "Proactively innovate together with our clients for a prosperous and sustainable future". Beginning in November 2023, this marks our seventh featuring of their artwork for shareholder and investor presentations.

Artist: Miki Shinobu

Tokyo University of the Arts, Department of DESIGN Second-year master's student

Title: "Progress"

A time of continuous change. Ears of rice sway, resilient in the wind.

In this piece I have expressed the way in which ears of rice sway in the flow of time, and how each of the five business areas, move and progress through each stage.

Red is the color of passion and challenge. In Japan, it is also the color that connects people.

It is a representation of ten years of challenging together and growing together.



Reflection on past two years & perception of the current external environment

2 New medium-term financial targets

Establishing Mizuho's unique competitive edge

- Maintaining a sound & stable portfolio
- Commitment to disciplined financial management
- Strengthening competitive businesses

**Appendix** 

### Two years of increased speed for further growth

■ Achieved financial targets one year earlier than initially planned.

Capital planning moving into a new phase. Pursued inorganic strategies for further growth

Closed previous plan 1 year ahead of schedule	Medium-term Business Plan						
		FY23	FY24 Early completion	FY25 Targets			
Financials	Consolidated ROE <sup>1</sup>	7.6 %	9.4 %	Over 8 %			
	Consolidated Net Business Profits	<sub>JPY</sub> <b>1.00</b> T	<sub>JPY</sub> <b>1.14</b> т	<sub>JPY</sub> <b>1-1.1</b> т			
	Profit Attributable to Owners of Parent	JPY <b>0.67</b> T	JPY 0.88 T Buyback JPY 100 B	JPY mid <b>0.7</b> T			
	Focused on and devoted resources to five business areas  Improving customer experience  Impro						
Business strategy	Sharpened strengths growth investment	through Greenhill	Rakuten Securities Golub Capital	Rakuten Card			
	Optimized business p	ortfolio	Launched Sold global Universal Bank in EU custody busines	Announced BK & RT merger			
	"Purpose-driven management." Continued dialogue between management and employees to promote "Purpose" and good culture. (433 office visits, 577 town hall meetings <sup>2</sup> )						
Corporate Foundations	Prepared new HR framework "CANADE" Launched						
	Improved E&I Scores	E: 59% / I: 60%	E: <b>62</b> % / I: <b>67</b> %	FY25 Target E: 65% / I: 65%			

<sup>1.</sup> Excl. unrealized gains (losses) on other securities. 2. Visits and meetings held by top management of FG, BK, TB, SC & RT. FY23-24.

<sup>3.</sup> Engagement score and Inclusion score (positive response rate for four Staff Survey questions related to engagement and inclusion).



 Carefully monitor business environment (both upside and downside) in each focus area and proactively create new business opportunities

Changes identified so far (short-term)

Opportunities over medium-term

Individual customer trends<sup>1</sup>

 Individual investors' activity increased during the market turmoil in early April. Leverage consulting capabilities, acting in the best interests of our customers

Customer inquiries
Buy flow
Sell flow
Jan-25 Feb. Mar. Apr H1 Apr H2

Global IB market trends

DCM

 Market slowed down in first half of April, though gradually recovering

ECM M&A  Deal pipelines accumulated reasonably well, however execution delayed, due to uncertainty. Clients are taking a wait-and-see approach.

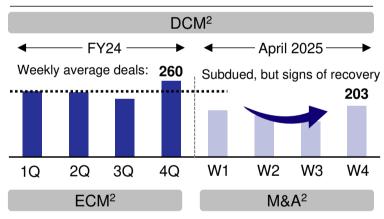
Secondary

- Institutional investors active globally due to market volatility
  - Secondary business started on strongly
- Identified large exposure clients which potentially may be impacted by tariffs. We will carefully monitor the effect to our clients and take proactive approach when necessary.
- Decrease in global business flow and transactions

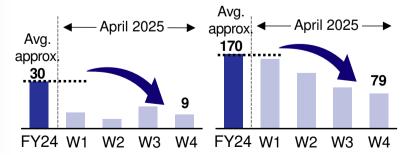
Corporates to regain confidence for investment and financing decisions as future outlook becomes clearer

As the next global mechanism becomes visible, clients will start adjusting their business model, which will lead to increase in corporate actions.

Take advantage of global changes in investment and capital flows in each country and region



Deals in April at half of weekly average of FY24



<sup>1.</sup> Weekly average of buy flow and sell flow of equity investment trust, domestic equities, and foreign equities from individual investors of across BK and SC. Number of phone inquiries made on main call centers (BK, SC, TB) for personal investment consultation. 2. Source: Dealogic. M&A deals participated in by financial institutions. Closed basis.

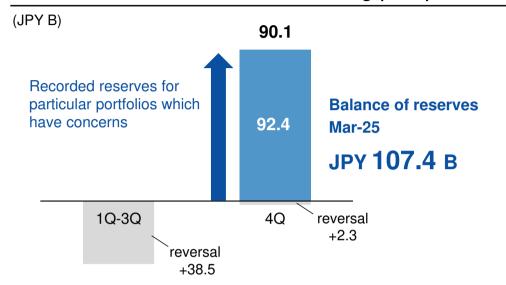
### Portfolio soundness and financial preparedness

■ Through lessons learned from past crises, forged a sound portfolio. In FY24, executed measures to prepare for looming uncertainty

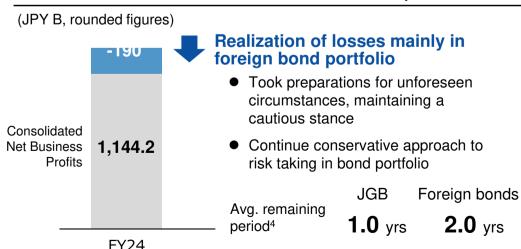
Portfolio soundness

#### **World Financial COVID-19** Now **Crisis** pandemic (Mar-25) (Sep-07) (Sep-19) Investment approx. approx. approx. Grade 50 % 70 % 70 % **Exposure** (of entire exposure) LBO outside Japan<sup>1</sup> USD 12.5 B USD 0.7 B **USD 1.2** R (Underwriting position) Cross-1.3<sub>T</sub> 3.3<sub>T</sub> **0.8** T shareholdings<sup>2</sup> (book value) Prior to 10.3% 8.6% CET1 ratio<sup>3</sup> regulations

#### Reserves from a forward-looking perspective



#### Realization of losses in securities portfolio



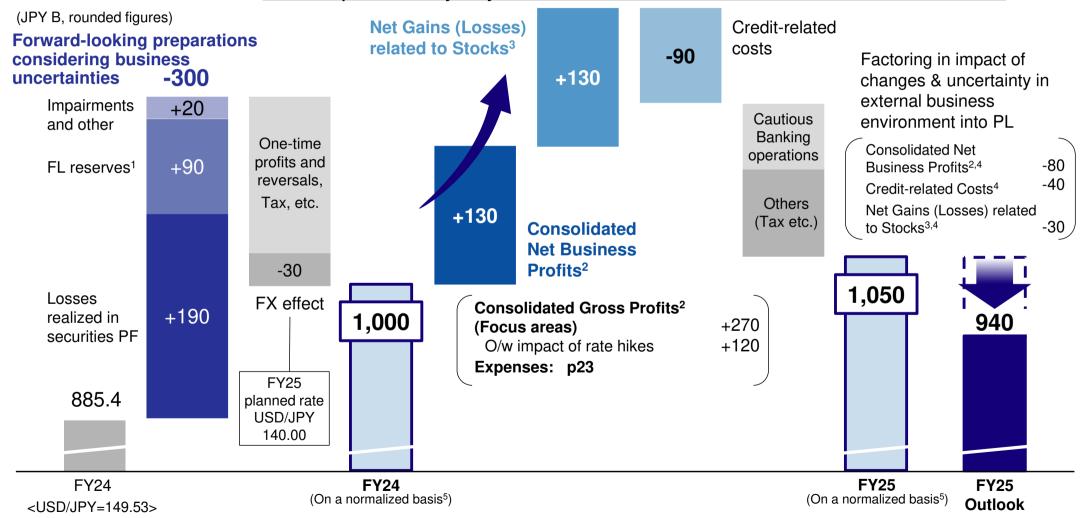
FY24

1. As of Jun-07 for World Financial Crisis, Sep-19 for COVID. 2. As of Mar-07 for World Financial Crisis. 3. Basel III fully effective basis. Excl. Net Unrealized Gains (Losses) on Other Securities. 4. Management accounting basis. After taking into account hedging activities.



### FY25 Outlook (Profit Attributable to Owners of Parent)

- Confident that we have built a franchise capable to achieve JPY 1T after-tax income
- In an ordinary business environment, by further pursing our growth strategy, we will be able to target JPY 1.05T after-tax profit for next year
- However, given the looming uncertainty surrounding US tariff policy, made conservative adjustments to our FY25 outlook. We will periodically adjust our outlook based on the external environment



<sup>1.</sup> Recorded reserves from a forward-looking perspective. 2. Incl. Net Gains (Losses) related to ETFs and others. 3. Excl. Net Gains (Losses) related to ETFs and others. 4. Pre tax.

<sup>5.</sup> Performance reflecting our true operation under an ordinary business environment, excluding financial adjustments.



Reflection on past two years & perception of the current external environment

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**Appendix** 

### Strategy unchanged. Only revising medium-term financial targets

- Strategy to establish our unique competitive edges in order to pursue our vision unchanged
- Given the fact that we have achieved our financial targets one year ahead of plan, reformulated our mid-term financial targets. We will be agile in reviewing our targets based on changing environment.



### Business Strategy <u>UNCHANGED</u>

Focus
Business Areas

Our business strategy, laid out in the previous Medium-term Business plan, remains unchanged. We will discontinue our past practice for establishing a new mid-term business plan periodically. Rather, strategy will stay unchanged for the foreseeable future.

### Financial Targets <u>CHANGED</u>

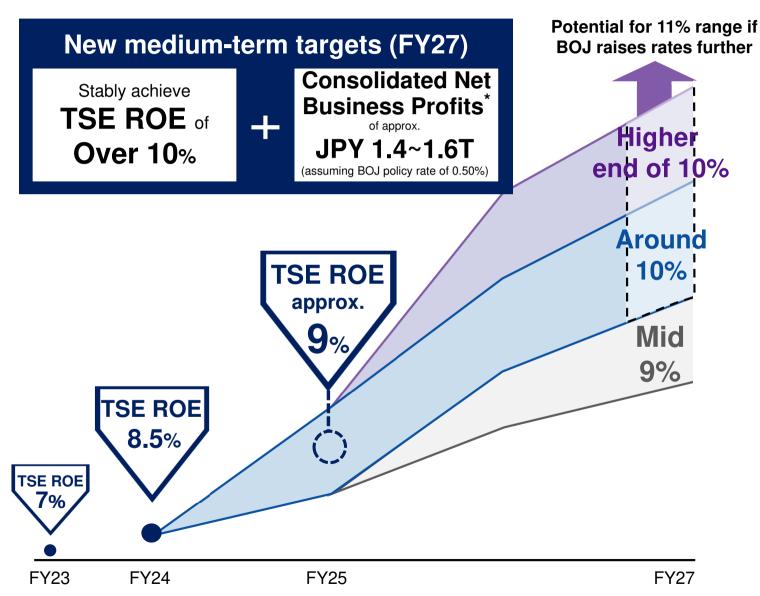
Previous targets

New medium-term financial targets

Revised medium-term financial targets, as the previous were achieved one year ahead of plan. We will flexibly discuss our mid-term financial targets based on changing environment.

### Setting new medium-term financial targets

- Set new targets for FY27 based on three possible scenarios
- Scenarios and targets to be reviewed and adjusted in line with future developments



Scenarios for domestic and international economies

#### **Favorable conditions**

Large majority of reciprocal tariffs are withdrawn. Favorable economic conditions. BOJ raises policy rate to 0.75%

#### **Gradual recovery**

Some reciprocal tariffs continue.
International economic downturn
ensues, followed by gradual recovery.
BOJ keeps policy rate at 0.50%.

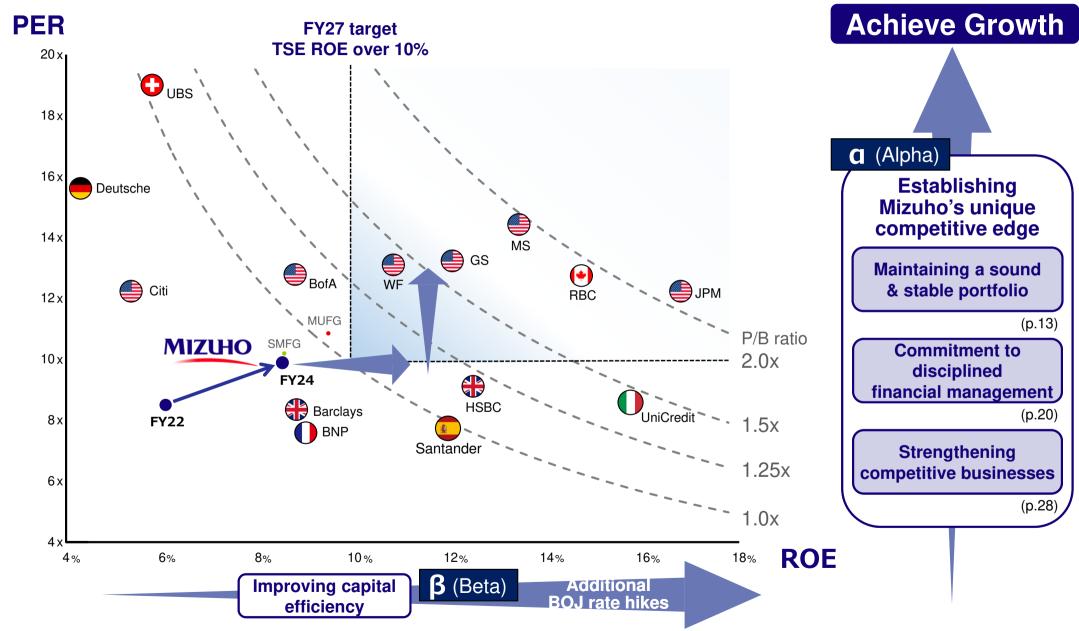
#### **Stagnation**

All reciprocal tariffs continue. International economic downturn ensues, followed by slow recovery. BOJ keeps policy rate at 0.50%.

<sup>\*</sup> Incl. Gains (Losses) related to ETFs



■ Improve ROE and PER, aiming for a P/B ratio on comparable with global peers

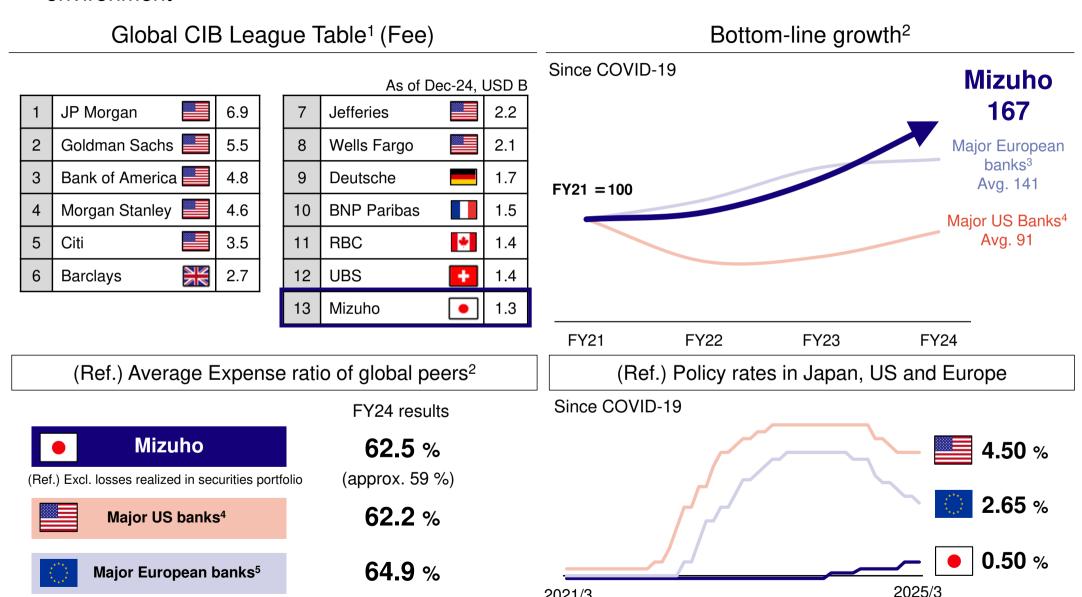


<sup>\*</sup> Created by Mizuho based on Bloomberg data. Closing price as of April 30, 2025 used for P/B ratio.



### Stability in earnings as Asia's top CIB

■ Maintaining a low expense ratio and achieving steady growth in bottom-line even in a low interest rate environment



<sup>1.</sup> Created using Dealogic data. 2. Created using Bloomberg data. 3. HSBC, Barclays, BNP Paribas, Deutsche, Santander. 4. JP Morgan, Bank of America, Goldman Sachs, Morgan Stanley, Citi, Wells Fargo 5. HSBC, Barclays, BNP Paribas, Deutsche, Santander, UBS

2021/3

Reflection on past two years & perception of the current external environment

New medium-term financial targets

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**Appendix** 

#### Embracing diversified business - Domestic retail | AM/WM | Domestic Corporates | Global CIB



Improving customer experience

#### Foundation for all business

 Securing deposits, the foundation of stable revenue



(¥) ^ Asset and wealth **III** management in Japan

#### Stable revenue source

- Further stabilization of revenue through AUM expansion
- Need to enhance sales capabilities



**Enhancing the competitiveness** of Japanese Companies

#### Stable revenue source

 Generating stable revenue from loans, including interest income, as well as transaction fees, real estate and IB1 related fees

#### Strong global IB<sup>1</sup> platform

- Deliberately expanded our IB capabilities in Americas and the journey completed by the acquisition of Greenhill
- Promoting inter-regional collaboration will be one of our next growth engine FY24 League Table

Americas<sup>2</sup> 12th

Globally<sup>3</sup> 13th



#### Global CIB business model

#### Supporting clients' corporate actions

- Visualize and discuss clients' strategy and needs, by leveraging our capability in industry research and consulting, which will ultimately lead to clients' corporate actions
- > Industry research has been a core strength of ours. originating from one of our predecessor banks, IBJ

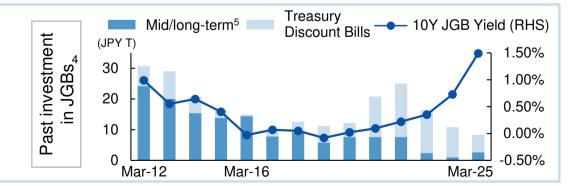
#### Complementary portfolio

 Stability in revenue regardless of market environment

Volatility	IB Business	S&T
Increase	$\bigcirc$	$\sum$
Decrease		$\bigcirc$

# Financial discipline

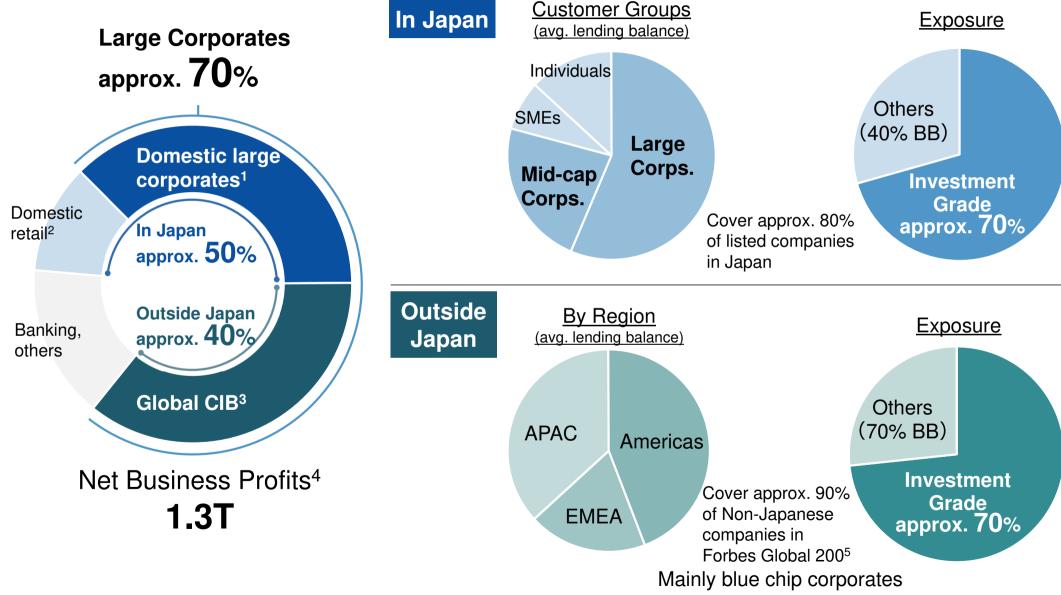
- Credit portfolio centered on Investment Grade
  - > Important to monitor impacts of tariffs on large exposure clients
- Prepare for the worst
  - > Took forward-looking provisions in FY24 in anticipation of tariff impacts
- Maintain conservative operation of Bond portfolio



<sup>1.</sup> Investment banking. 2. (Source) Coalition Americas fee pool, Banking + Markets. 3. (Source) Dealogic, Fee basis. 4. Other securities. Acquisition cost basis. Excl. floating rate bonds. 5. Inc. bonds with remaining period of one year or less.

### Mizuho's Business Portfolio (FY24)

Business portfolio centered on customer business with large and mid-cap corporates.
 Majority of credit exposure at investment grade



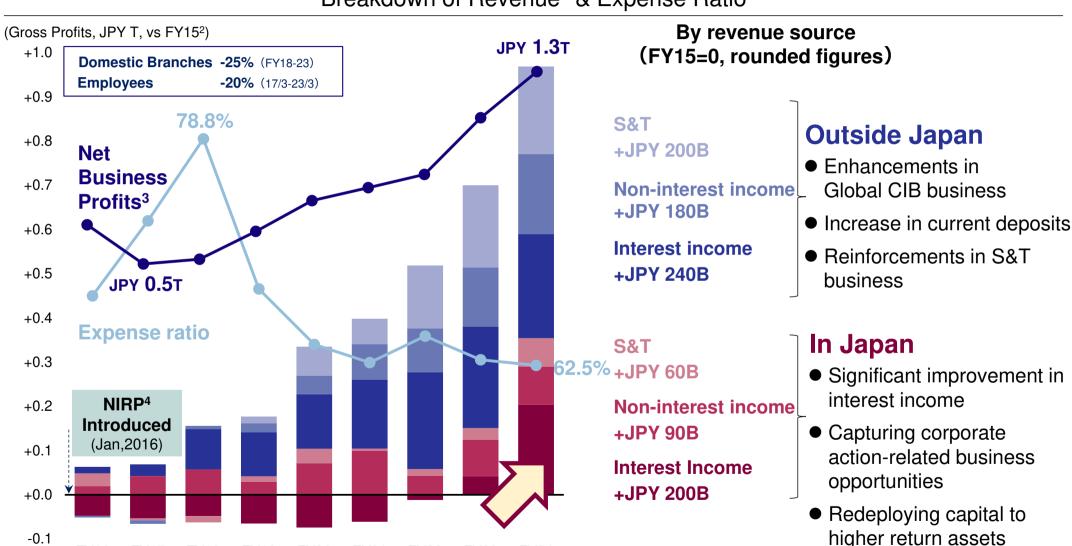
1. CIBC+S&T in Japan. 2. RBC. 3. GCIBC+S&T outside Japan. 4. Excluding the realization of losses in securities portfolio. 5. Top 200 corporations from Forbes Global 2000.



### Diversification of core business profits

- Stable profits through diversification of revenue sources and disciplined cost management
- Upside potential in domestic interest income from further hikes in BOJ interest rate policy

#### Breakdown of Revenue<sup>1</sup> & Expense Ratio



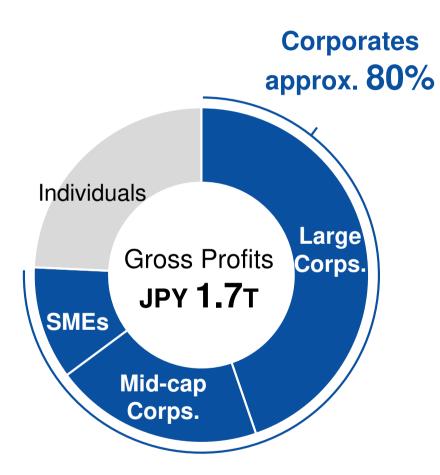
- 1. Customer Groups+S&T. 2. For S&T, FY16-18: vs. FY15, total of in and outside Japan. FY19-24: vs. FY18.
- 3. Consolidated, incl. Net Gains (Losses) related to ETFs and others. Excluding the realization of losses in securities portfolio. 4. Negative Interest Rate Policy.

FY22

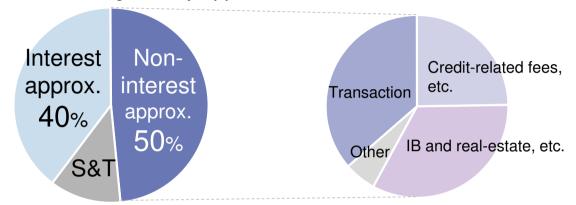


### Business Portfolio in Japan (FY24)

 Achieving stable growth in revenue by leveraging profound corporate customer base covering around 80% of companies listed in Japan
 Breakdown of Corporate business

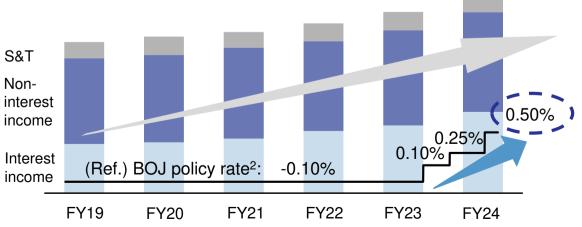


 Well-diversified revenue structure. Large transactions<sup>1</sup> accounting for only approx. 5% of non-interest income.



#### Corporate business revenue

• Steady growth even under negative interest rate policy. Further increase in interest income can be expected going forward.



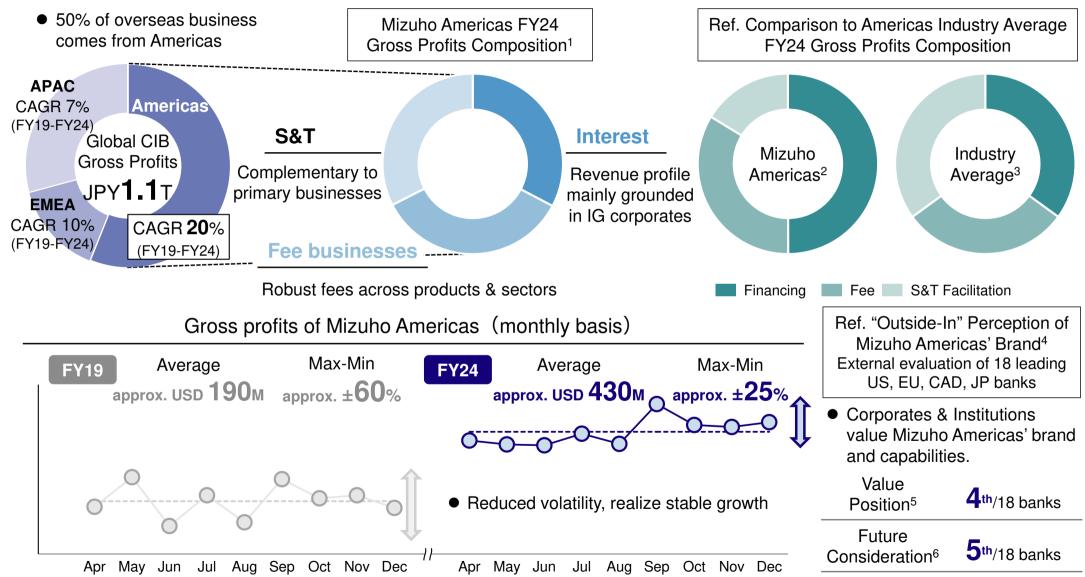
<sup>2.</sup> Target uncollateralized overnight call rate. Upper band taken for period when target was a range. Up to March 18, 2024, -0.10% is shown, which is applicable to Policy-Rate Balance.



<sup>1.</sup> Deals for which non-interest income is over JPY 1B.

### Americas CIB: Diversified Business Driving Stable Performance & Brand Recognition

- Mizuho Americas' business model is diversified, resulting in consistent and resilient growth
- S&T Facilitation represents a modest share of revenues compared to the industry average



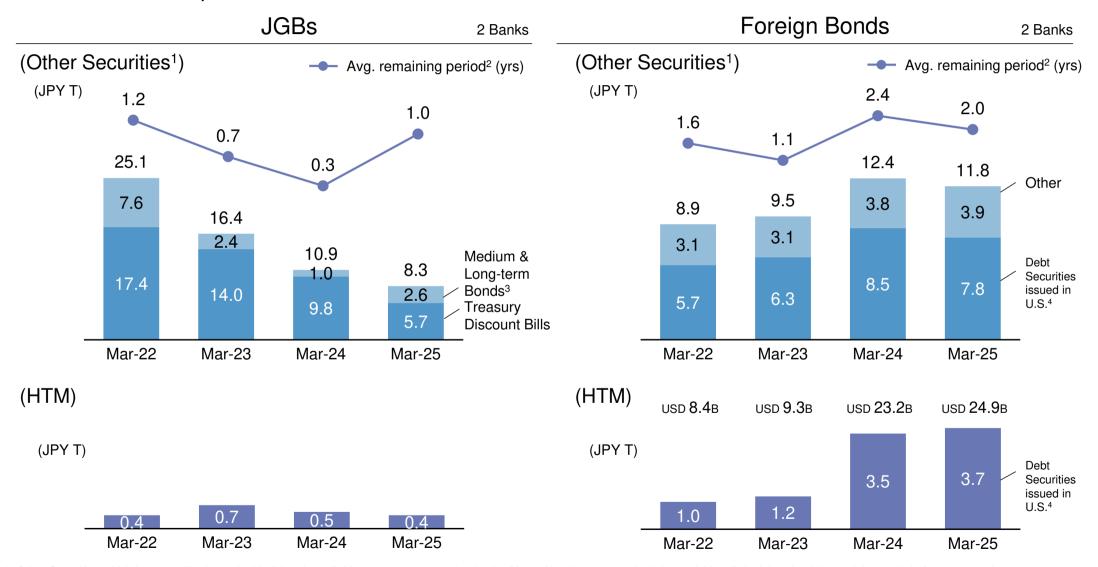
<sup>1.</sup> Mizuho FG Accounting Basis. 2. Mizuho Americas Managerial Basis. 3. (Source) Coalition Americas fee pool, Banking+Markets+Lending.

<sup>4. (</sup>Source) Siegel+Gale EyeOpener® Research. Brand Study with 200 Corporates & Institutions in the US. Conducted in 2025. 5. Average attribute score across 21 key drivers rated for 18 banks.

<sup>6.</sup> Conversion Rate for 18 banks: "How likely are you to consider each of the following banks the next time your organization evaluates corporate & investment banks?"

### Bond portfolio

- JGBs: Conservative approach to risk taking unchanged amid uncertain market outlook
- Foreign Bonds: Increased Held-to-Maturity ("HTM") balance ahead of FRB rate cuts to offset decrease in Loan and Deposit income



<sup>1.</sup> Other Securities which have readily determinable fair values. 2. Management accounting basis. After taking into account hedging activities. 3. Incl. bonds with remaining period of one year or less. 4. UST/GSE Bonds.



Reflection on past two years & perception of the current external environment

New medium-term financial targets

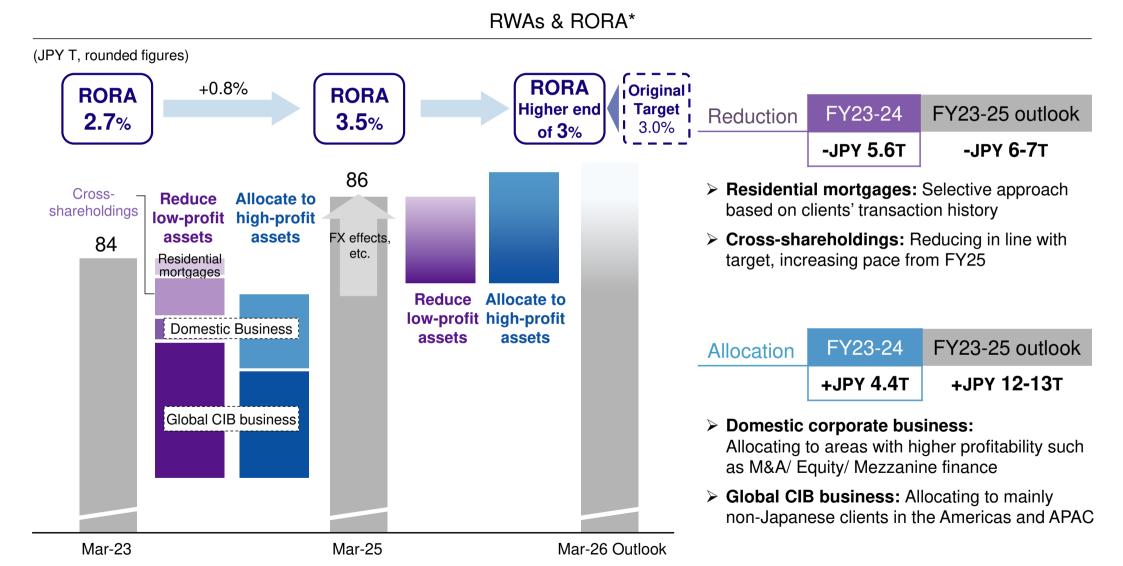
3 Establishing Mizuho's unique competitive edge

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**Appendix** 

### Improving asset profitability

■ Steady progress in reduction of low-profit assets. Continue re-allocation to high-profit assets such as M&A-related finance, and to Americas & APAC

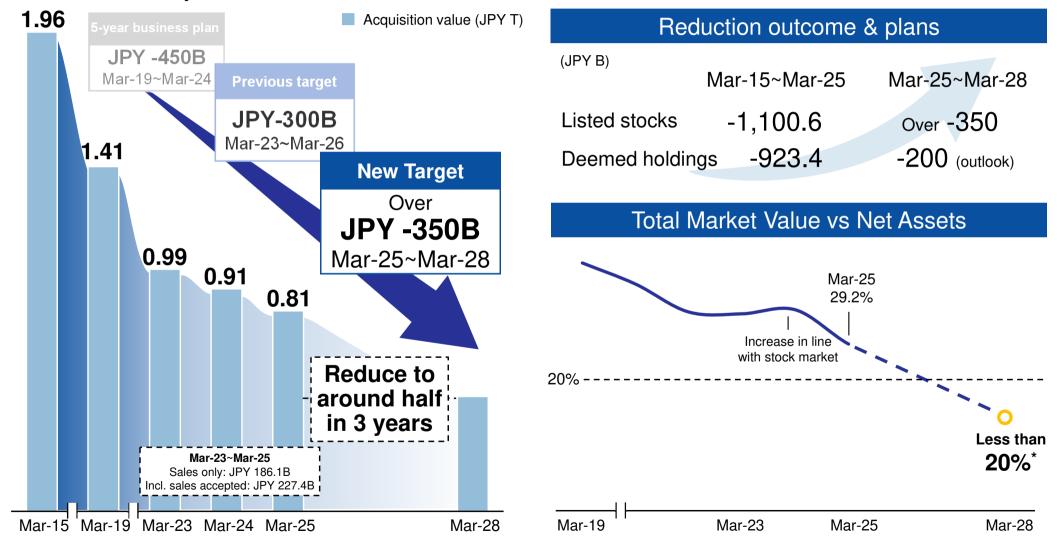


<sup>\*</sup> RWAs calculated on a management accounting basis (figures for Mar-25 preliminary). Includes interest rate risk in banking account. RORA: Gross Profit RORA.



### Progress on the sales of cross-shareholdings

- Further increase our reduction plan for the next 3 years, minimum commitment to reduce JPY 350B and make effort to reduce over JPY 350B
- Additionally reduce JPY 200B in deemed cross-shareholdings to take total market value below 20% of Net Assets by Mar-28

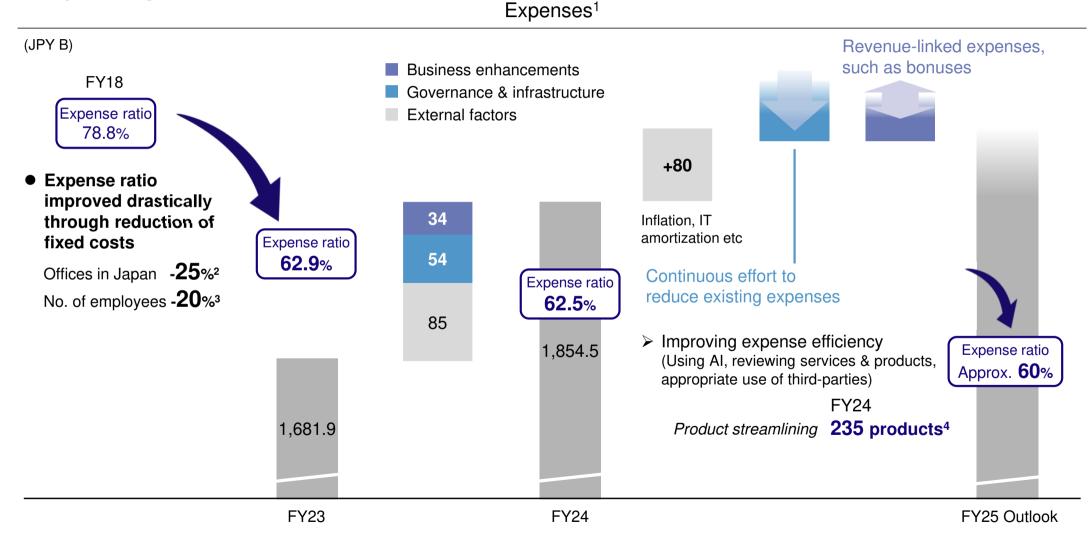


<sup>\*</sup> Movement after Mar-25 demonstrational. Includes deemed cross share-holdings as published in annual securities report. Assuming no change in Net Assets or stock prices from Mar-25.



### Disciplined cost management

- Though overall expenses increased, improved expense ratio by eliminating redundant existing business processes
- Considering uncertainty in business environment and top line, control expense ratio by further optimizing fixed costs



<sup>1.</sup> Excl. non-recurring expenses. Breakdowns are rounded figures. 2. FY18-23. 3. Percent reduction between Mar-17 and Mar-23. 4. BK+TB, domestic. Incl. products under consideration for reduction.



### Capital utilization: Moving into a new stage

## Capital policy (unchanged)

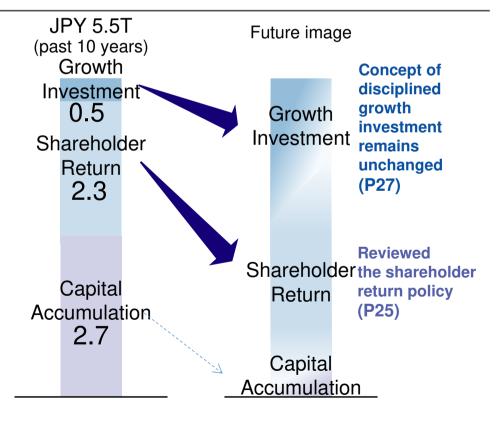
Pursuing the optimal balance between capital adequacy, growth investment and enhancement of shareholder return

- Enough capital accumulated as a result of solid progress in business plan. Now moving into a new stage.
- Reviewed shareholder return policy, amid changing outlook on optimal balance between capital adequacy, growth investment and enhancement of shareholder return.

#### Historical level of CET1 ratio\*

#### Mid 10% - 11% 10.3% CET<sub>1</sub> operation range (unchanged) 9.8% 9.5% Mid 9% - 10% 9.3% 9.1% 8.8% Mar-20 Mar-21 Mar-22 Mar-23 Mar-24 Mar-25

#### Allocation of Net Income Attribute to FG



<sup>\*</sup> Basel III finalization fully effective basis. Excl. Net Unrealized Gains (Losses) on Other Securities.



### New Shareholder Return Policy

Shareholder return policy

**CHANGED** 

In addition to keeping progressive increase of dividends per share, execute flexible and intermittent share buybacks

Increase dividends per share by approximately JPY5.0 each fiscal year, Dividends:

based on the steady growth of our stable earnings base

Share buybacks: Decide share buybacks, based on our business results, capital adequacy, our

stock price and the opportunities for growth investment, using the total payout

ratio of 50% or more as a guide.

Progressive dividends are our principal approach while intermittent share buybacks will also be considered

Taking 40% dividend payout ratio as a guide, decide based on the steady growth of our stable earnings base

Consider our business results, capital adequacy, our stock price and the opportunities for growth investment in determining the execution

Former policy

Share buybacks:

Dividends:

#### Shareholder Return forecast for FY25

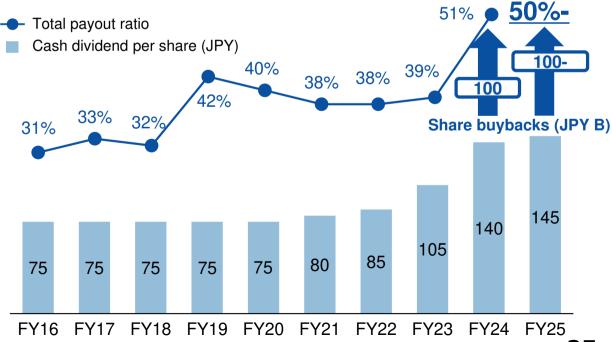
Cash dividend: JPY 145 (vs FY24 + JPY 5)

per Share Interim: JPY 72.5, Year-end: JPY 72.5

Share buybacks: JPY 100B

Total payout ratio: approx.50%

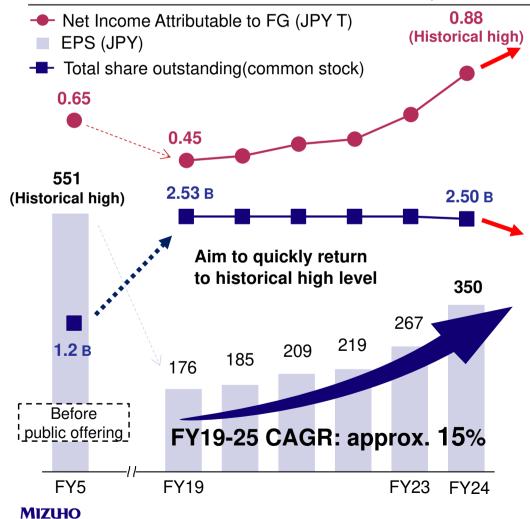
We will consider additional shareholder return (share buybacks), based on our business progress, capital adequacy, our stock price and the opportunities for growth investment



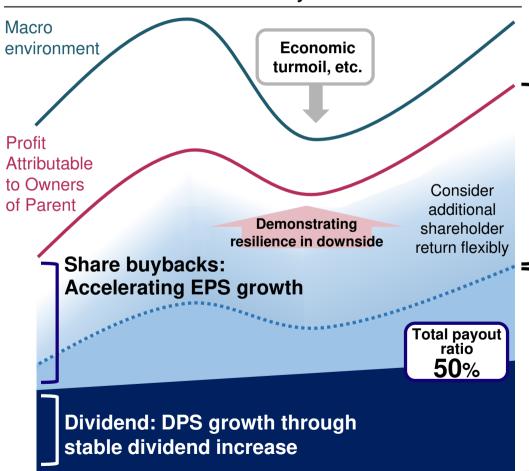
### Concept behind the review of the shareholder return policy

- To improve EPS, continue to reduce the number of shares through share buybacks in addition to bottom-line growth
- Even under an uncertain business environment, commit to strengthening shareholder return by sustainable dividend increase and share buybacks

Despite historical high profits, EPS still at 60% of its historical peak



Balancing sustainable dividend increase and share buybacks



### Disciplined growth investments

■ Continue disciplined approach toward growth investments, actively pursue investment opportunities that will contribute to the growth of our focus business areas

Justify the investment while comparing the target ROE with implied cost of capital

# Approach for disciplined growth investments

Exit, if target return will not materialize

2025 Sold global custody business







Investments that will contribute to business focus areas

Experimental investments to search future core areas





North America assets USD 3.2B

2021



2023

2024



2021



2022



Asset & wealth management in Japan



2020



2022 and 2023

2024



Rakuten Card

**GOLUB CAPITAL** 

2023



2024





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**Appendix** 

1)Strengthening individual business



Improving customer experience

**Ideal State** 

Most user friendly & trusted partner for mass retail customers

Seamless Experience in "Face-to-Face" + "Online" + "Remote"



Asset and wealth management in Japan

**Ideal State** 

Future core clients



Most reliable brand in asset & wealth management

One MIZUHO + Open alliances

Source growing corporates



Corporate Base & Integrated BK/TB/SC Operations



Financial technology, Investment products



Enhancing the competitiveness of Japanese companies

**Ideal State** 

A professional institution that delivers value-added solutions for business creation and growth

Industry knowledge + Customer base





**Global CIB Business model** 

**Ideal State** 

Financial technology,
Risk money,
Cross-border
collaboration

A top 10 global CIB and strategic partner to our clients

**Integrated North-American CIB model** 



**Sustainability & Innovation** 

②Strengthening corporate business



### Progress and challenges - Individual business









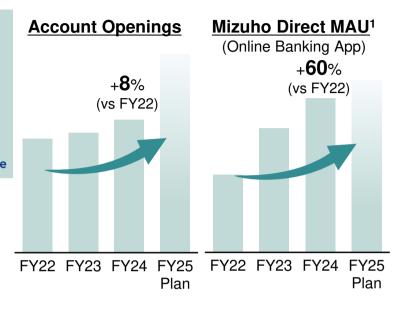




experience

Improved customer experience across channels through digital-related investment

- Account openings rebounding, back to upward trend
- Invested in Rakuten Card. Progress in alliances
- Progress in optimization of branch style
- Launched payment platform for corporates M's PayBridge
- Still further room for improving UI/UX<sup>2</sup>
- Continue initiatives to increase account openings and deposit volumes
- Continue discipline on expenses and investment





**Asset and** wealth management in Japan

Solid acquisition of NISA accounts

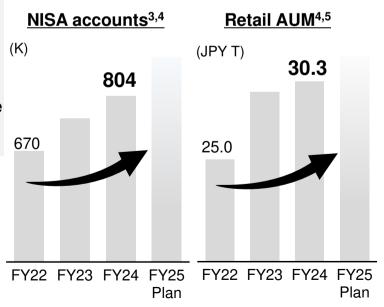
Collaborated with Rakuten Securities to expand reach to new customer segments (e.g. JV launched)

Began strategic partnership with Golub Capital to enhance product lineup in private asset area

Challenges

Accomplishments

- Behind competitors, and growth lagging versus market
  - Need to improve sales practices and develop talent
- Potential risk of market stagnation and slowdown in individual investment activity Since FY25

















#### **Progress**

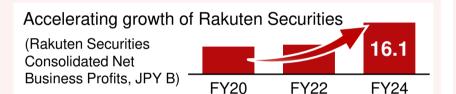
#### Launched MiRal Wealth Partners

- Providing face-to-face services to previously only-online customers



Mizuho provided ECM/DCM products to be distributed by Rakuten Securities to retail customers

- Improved cash sweeping with BK account, now including foreign currency, and Smart bid



### Launched shared web system for certain service

### **Payment Services**

**Asset & Wealth** 

Management

Mutual complementation

between face-to-face

and digital channels

Rakuten

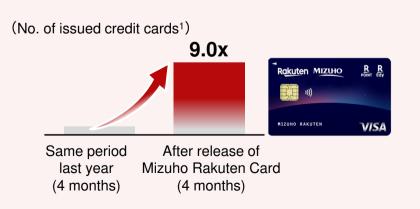
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Rakuten Securities

Building a stable deposit base, Increasing card payments. Strengthening services to Rakuten group corporate customers



Solid demand for Mizuho-Rakuten cards



#### **Key Initiatives from FY25**

- Market MiRal and expand AUM
- Further enhance payment sweeping
- Expand workplace-based sales to corporate employees of Mizuho's clients to include Rakuten Sec. products ("Workplace Business")
  - Such as offering education on financial planning, workplace NISA<sup>2</sup> etc
- Provide **Digital Installment** Payment Function<sup>3</sup>
- Plan to offer as a new payment option for Rakuten marketplace
- Rakuten Card for corporates clients
- Card for procurement leveraging UC card's knowhow (planning within FY25)
- Plan full-fledged corporate payment solutions

1. Number of issued independent credit card which can be applied via Mizuho Bank. 2. Promotion of employee utilization of the NISA system as part of employee benefits, including incentives such as bonuses. 3. A service that provides long-term installment payment options based on Orico's proprietary AI credit assessment (performance-based credit assessment).



### Progress and challenges - Corporate business













■ Succeeded in capturing corporate actions for large corporations and mid-cap companies

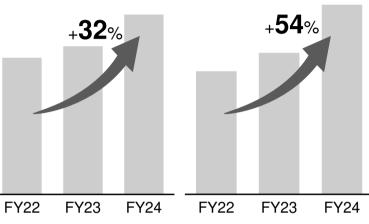
Increased supply of risk capital to startups, tailored to sectors and aligned with growth stage of each company

(Outstanding loan balance 1.7x vs FY22)

- Strengthening domestic ECM and M&A
- Appropriate resource allocation between customer seaments
- Assisting Japanese companies to scale and win in global markets, especially considering the current market

Since FY25





# Global CIB **Business** model

Progress

Challenges

companies

- Improved capital efficiency and risk-return through reduction of low-profitability assets
- Through the acquisition of Greenhill, expanded M&A related value chain business
- Expanded business in each region by Banking and Markets collaboration
  - (Americas) Established IHC<sup>2</sup> (EU) Launched Universal Bank
- Room for more collaboration between regions and integrated Banking and Market functions
- Addressing cost increases from regulatory compliance and strengthening of corporate foundations and governance
- Identifying the direction of economies and business in each region, and strategically reallocating resources Since FY25

Loan SP Outside Japan



#### Global CIB League Table<sup>3</sup> (FY24)

<u>\· · = · /</u>							
Rank	Name	USD B					
1	JPM	6.9					
2	GS	5.5					
3	BofA	4.8					
	• • •						
10	BNPP	1.5					
	• • •						
13	Mizuho	1.3					
14	Mizuho	1.0	FY23				
17	Mizuho	0.7	FY22				

FY22 FY23 FY24

1. CIBC. 2. Intermediate Holding Company. 3. Fee-based. Source: Dealogic. Combined ranking of domestic and international.









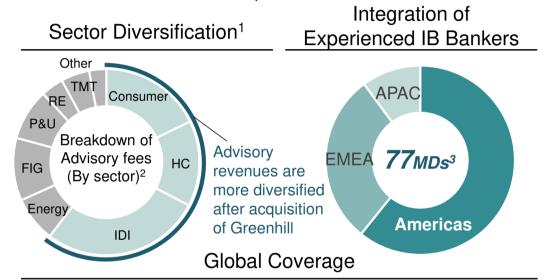


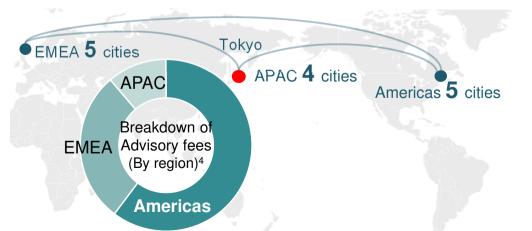
### Greenhill: Strengthening Mizuho's Value Proposition to Clients

■ "Mizuho | Greenhill" platform delivers a full-suite of CIB capabilities

#### **Greenhill Advisory Enhanced M&A**

 Expand M&A related value change business, leveraging on increased sector coverage and integration of experienced bankers from Greenhill acquisition





#### **Recent Wins**

#### Cross-border M&A

#### MIZUHO | Greenhill

#### Global Connectivity

for a German-based private equity firm

### **Exclusive Buy-side Financial Advisor**

Leveraging global M&A capabilities, deep Japan connectivity, and sector expertise

March 2025

#### MIZUHO | Greenhill

#### **Global Connectivity**

for a global chemicals company

### **Exclusive Buy-side Financial Advisor**

On a complex cross-border transaction involving teams across US, Asia, and Europe

March 2025

#### **Integrated Product Offering**

MIZUHO | Greenhill M&A Advisory

- Corporate Banking
- MIZUHO Capital Markets (DCM, ECM)
  - Fixed Income & Equities Markets (Derivatives)

#### **Integrated Product Offering**

for a global infrastructure investment firm

#### **Buy-side Financial Advisor**

On \$9bn acquisition of a world-class midstream asset portfolio

Joint Lead Arranger and Initial Underwriter

April 2025

1. HC: healthcare, IDI: industrials & diversified industries, FIG: financial institutions group, P&U: power & utility, RE: real estate, TMT: technology, media and telecommunication. 2. FY24. Mizuho Americas Advisory Revenues. Managerial Basis. 3. As of Oct-23. (Source) Greenhill 2023 Q3 Form 10-Q. 4. FY17-24 Average.



### Sustainability & Innovation





2040





2050



- Steady growth in sustainable finance, supporting our clients' transition efforts globally
- Continue our efforts providing innovative solutions and financing, supporting transformation of industry structure in Japan

2024
Supporting clients' steady transitions

#### Structural transformation of Japanese business and industry

2030

Oil & Gas

OSAKA GAS Lead Arranger JPY 25B

Transition-linked bond



The Mortgage Corporation of Japan

Origination JPY 40B<sup>2</sup>

Green mortgage securitization



Domestic Power Companies (3)

Origination & LA<sup>3</sup> JPY 135B
Transition Bond

Transition Bond

NEP & NZT Power (UK)

Joint Arranger & JPY 1.5T<sup>2</sup>

Hedging Bank

CCS Project Finance

Cement

Ultratech Cement (India)

Origination JPY 75B<sup>2</sup>
Sustainability-linked loan



East Japan Railway Company

Joint Arranger JPY 230B<sup>2</sup>

Foreign Currency Green Bond

Sustainable Finance<sup>1</sup> o/w Environment and climate change-related **JPY 100T JPY 50T** JPY 40.2T JPY 20.4T FY30 Target FY19~FY24 **Publicly Offered** Sustainable SGD Bonds<sup>4</sup> Finance (loans)<sup>5</sup> Transition & Value-cocreation<sup>6</sup> 1.8x FY23 FY24

Supporting clients' future-oriented actions

Leading market development, expanding business & growing Mizuho's presence over the medium-to-long term in four clear cut areas

#### Hydrogen

- Announced "2T yen financing commitment"
- Increasing our share in upstream project finance opportunities

#### **Impact**

- Partnered with UNDP
- Developed multiple new products (Impact deposits, evaluation framework for social impact real estate, sustainable shipping, natural capital, GHG visualization etc)

#### **Carbon Credit**

- Partnered with GenZero, on transition credits for early retirement of coal-fired plants
- TSE best market maker 2<sup>nd</sup> year running

#### **Circular Economy**

- Promoting initiatives through two approaches: regional and sectoral
- Supporting the establishment of a closed-loop system for aluminum through demonstrative projects

Creating new business opportunities. "Grand Design" as base for discussion and co-creation.

Strengthening supply of financing and knowledge to supporting customers' transitions **and capture business** 

<sup>6.</sup> Total of value-cocreation investment and investment made through Transition Investment Facility. Approximate increase.



<sup>1.</sup> Cumulative. Preliminary figures. FY19~FY23 30.9T. 2. Numbers are approximate. 3. Lead Arranger. 4. FY24. Source: Capital Eye. 5. Jan 24-Dec 24. Source: LSEG.

### Strengthening the source of Mizuho's corporate value – our people

Improve employee engagement/inclusion so that our employees can fully realize their capabilities and have success

 Launching new HR framework "CANADE" (Starting from FY24)

> Human Capital Management

Incentivize employees Revitalize organization



Established Our Purpose

Creating a sense of unity

 Sustained dialogue between management and employees



- Ensuring diversity in management and decision makers
- Creating an environment and framework to support personalized work styles

Promoting DEI to leverage diverse talent

Supporting self-driven endeavors

 Promoting employee-driven cultural reform, and encourage behavior changes Providing a supportive working environment

 Improving operational infrastructure and promoting efficiency through DX (utilization of AI, etc.)



#### Culture transformation

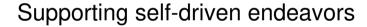
- Engagement score and inclusion score improved
- Corporate culture a vital management foundation underpinning business strategy execution

#### Dialogue between management and employees

Sensing an increase in positive feedback

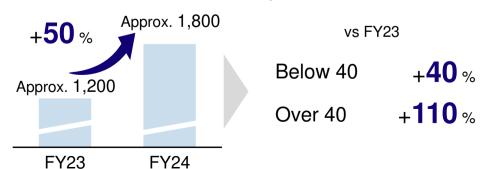
Left: Office visits (in Japan) Right: Town hall & roundtable discussion

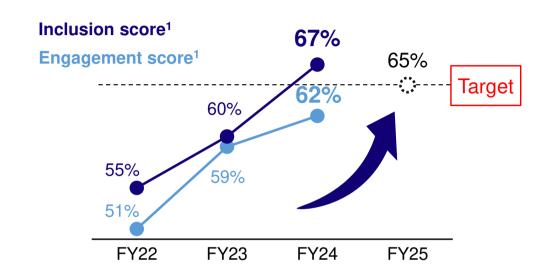
CEO / President	FY23 (Full-year)		FY24	
FG: Masahiro Kihara	69	50	107	102
BK: Masahiko Kato	32	74	37	92
SC: Yoshiro Hamamoto	26	38	29	24
TB: Kenichi Sasada <sup>2</sup>	34	30	50	91
RT: Masatoshi Yoshihara	23	51	26	25



Spirit of challenge being fostered across age groups

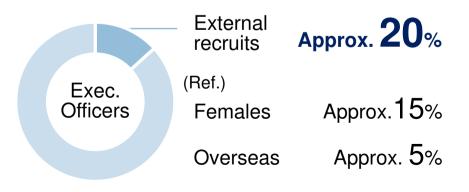
Applicants for Job Kobo<sup>3</sup> & Job Challenge<sup>4</sup>





Securing diversity at the executive level

Integrating diverse viewpoints into business processes



<sup>1.</sup> Evaluated on the target achievement rate of positive response to four Staff Survey questions on engagement and inclusion (answers of 4 and above on scale of 1-5)

<sup>2.</sup> FY23 figures for previous CEO. 3. Internal transfer application system limited to positions advertised. 4. Internal system allowing employees to take on any role, including those not advertised.



Commitment to higher ROE target (TSE ROE: Over 10% by FY27)

Establishing unique competitive edges (creating α)

Moving into a new stage of capital utilization

One more thing...



### Moving forward to the next stage

- Accelerating cross-regional collaboration and global management
- $\blacksquare$  Pursuing global optimization that unlocks Mizuho's full potential, achieving further growth ( $\alpha$ )

Surrent

A Japanese financial institution, with a global business & presence

 Established a base for business, centered on regional head offices Future

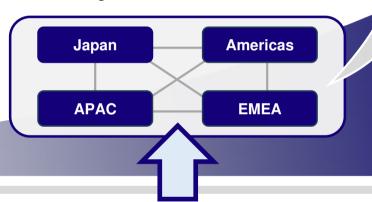
A global financial institution,

that embraces its Japanese heritage and bridges diverse cultures

- Strengthening cross-regional collaboration
- Pursuing global optimization of business and talent management, and IT / infrastructure



Potential for further growth



### Deputy President (FG) / Suneel Bakhshi



- > Mizuho International plc
- CEO / CIB Head, EMEA
- London Clearing House London Stock Exchange
- Group CEO
- Executive Committee member
- > 30+ years of experience at Citi;
  - Held leadership roles in Japan, London, and NY, including Markets Head in the Middle East and CRO, Citibank
  - Member of Global Senior Management Committee (2003-11), Member of Global CIB Executive Committee (2012-14)

Three key missions driven by Suneel Bakhshi

Inter-regional Collaboration

**Talent Discovery** 

**Executive** relationships



Reflection on past two years & perception of the current external environment

2 New medium-term financial targets

Establishing Mizuho's unique competitive edge

- Maintaining a sound & stable portfolio
- Commitment to disciplined financial management
- Strengthening competitive businesses

**Appendix** 

# **Summary of Financial Results**

(JP	Y B)	FY24	YoY		
1	Consolidated Gross Profits <sup>1</sup>	1 2,965.6	+293.4		
2	G&A Expenses <sup>2</sup>	2 -1,854.5	-172.6		
3	Consolidated Net Business Profits <sup>1</sup>	3 1,144.2	+138.4		
4	o/w Customer Groups	916.8	+86.44		
5	o/w Markets	153.5	+25.2 <sup>4</sup>		
6	Credit-related Costs	<b>4</b> -51.6	+54.7		
7	Net Gains (Losses) related to Stocks <sup>3</sup>	95.9	+41.2		
8	Ordinary Profits	1,168.1	+254.0		
9	Net Extraordinary Gains (Losses)	21.9 <sup>5</sup>	-19.0		
10	Profit Attributable to Owners of Parent	5 885.4	+206.4		
	(Ref.)				
11	Consolidated ROE <sup>6</sup> (past 12 months)	6 9.4%	+1.7%		
12	TSE ROE <sup>7</sup> (past 12 months)	8.5%	+1.5%		
13	Expense ratio (2÷1)	62.5%	-0.4%		
Incl	Not Gains (Losses) related to ETEs and others of IPV	/ 45 OD / LIDV 76 OD V	(aV) 2 Eval Nan Pagur		

#### Consolidated Gross Profits:

Strong non-interest income, especially at SC. Also positive impact from BOJ rate hike. Large YoY increase despite -JPY 190B of losses realized in securities portfolio.

#### 2 G&A Expenses:

Increase from resource deployment to growth areas and from governance-related costs, as well as external factors such as inflation. Maintained overall control on expenses.

#### 3 Consolidated Net Business Profits :

Increase of 113% YoY in light of strong top-line growth. Record-high profit.

#### 4 Credit-related Costs:

Though reversals inside and outside Japan, recorded reserves of -JPY 92.4B from a forward-looking perspective considering uncertainty in business environment. Overall +JPY 54.7B YoY.

#### **6** Profit Attributable to Owners of Parent:

Increase of 130% YoY. Exceeded revised plan of JPY 820.0B. Record-high profit.

#### 6 Consolidated ROE:

Improved by 1.7ppts mainly through profit growth. Capital efficiency steadily improving.

<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others of JPY 45.2B (+JPY 76.3B YoY). 2. Excl. Non-Recurring Losses and others. 3. Excl. Net Gains (Losses) related to ETFs and others.

<sup>4.</sup> Figures for YoY are recalculated using FY24 management accounting rules. 5. Of which JPY 12.3B is from the cancellation of the Employee Retirement Benefit Trust (JPY -40.3B YoY).

<sup>6.</sup> Excl. Net Unrealized Gains (Losses) on other securities. 7. Incl. Net Unrealized Gains (Losses) on Other Securities.

# Financial Results by In-house Company

(JPY B)

Group aggregate, preliminary figures (Progress)

										(i regioes)	
	Gross	Profits	G&A Ex	Expenses Net Business Profits Net Income						ROE	
	FY24	YoY¹	FY24	YoY¹	FY24	YoY¹		FY24	YoY¹		FY24
<b>Customer Groups</b>	2,320.9	+219.2	-1,433.1	-146.8	916.8	+86.4	+10%	760.6	+178.8	+31%	9.4%
RBC	832.2	+83.0	-702.2	-50.7	140.5 (134%)	+35.7	+34%	123.5 (137%)	+72.6	+143%	6.3%
CIBC	636.7	+80.4	-239.5	-21.5	406.1 (114%)	+61.0	+18%	404.6 (117%)	+117.6	+41%	12.0%
GCIBC	792.2	+53.3	-453.0	-72.3	358.3 (93%)	-21.1	-6%	231.5 (100%)	-20.6	-8%	8.7%
AMC	59.7	+2.5	-38.4	-2.3	11.9 (74%)	+10.7	+892%	1.0 (20%)	+9.2	-	0.9%
Markets (GMC) <sup>2</sup>	499.1	+55.7	-345.6	-30.6	153.5 (56%)	+25.2	+20%	105.2 (55%)	+19.9	+23%	4.9%
Banking <sup>2</sup>	51.9	+5.4	-54.7	-7.8	-2.8	-2.4	-				
Sales & Trading	447.2	+50.3	-291.0	-22.8	156.3	+27.5	+21%				

<sup>1.</sup> Figures for YoY are recalculated using FY24 management accounting rules. 2. Incl. Net Gains (Losses) related to ETFs of 2 Banks.

# Financial Results by In-house Company (Details) (1)

(JPY B)												Group Ag	gregate*
,	_		RBC		_		CIBC		_	-	GCIBC		
		FY23	FY24	YoY	Outlook (Progress)	FY23	FY24	YoY	Outlook ( <i>Progress</i> )_	FY23	FY24	YoY	Outlook ( <i>Progress</i> )
Gross Profits	1	749.2	832.2	+83.0		556.3	636.7	+80.4		738.9	792.2	+53.3	
o/w Interest Income	2	318.0	370.1	+52.1		254.8	323.3	+68.5		293.4	283.3	-10.1	
o/w Non-interest Income	3	431.2	462.6	+31.4		298.1	307.9	+9.8		383.7	433.5	+49.7	
G&A Expenses (Excl. Non-recurring losses and others)	4	-651.5	-702.2	-50.7		-218.1	-239.5	-21.5		-380.7	-453.0	-72.3	
Equity in Income from Investments in Affiliates	5	7.0	10.5	+3.5		7.7	9.7	+2.0		23.7	25.0	+1.3	
Net Business Profits	6	104.7	140.5	+35.7	105.0 <i>(134%)</i>	345.1	406.1	+61.0	355.0 (114%)	379.4	358.3	-21.1	384.0 <i>(93%)</i>
Credit-related costs	7	-6.7	6.7	+13.4		-86.3	-66.8	+19.5		1.3	-2.8	-4.1	
Net Gains (Losses) related to Stocks and others	8	14.3	33.8	+19.6		86.8	176.8	+90.0		1.0	-5.7	-6.7	
Others	9	-61.5	-57.5	+4.0		-58.6	-111.4	-52.8		-129.6	-118.3	+11.3	
Net Income	10	50.8	123.5	+72.6	90.0 <i>(137%)</i>	287.0	404.6	+117.6	345.0 <i>(117%)</i>	252.1	231.5	-20.6	231.0 <i>(100%)</i>
Internal risk capital (avg. balance)	<u> </u>	1,956.1	1,951.4	-4.7	-	3,567.8	3,384.1	-183.7	-	2,671.7	2,647.7	-24.0	
ROE	12	2.6%	6.3%	+3.7%	4.7%	8.0%	12.0%	+3.9%	9.8%	9.4%	8.7%	-0.7%	7.9%
Gross Profits RORA	13	4.1%	4.5%	+0.5%		2.3%	2.6%	+0.4%		2.8%	3.0%	+0.2%	
Expense ratio	14	87.0%	84.4%	-2.6%		39.2%	37.6%	-1.6%		51.5%	57.2%	+5.7%	

<sup>\*</sup> FY24 management accounting rules. Past figures were recalculated based on the new rules.

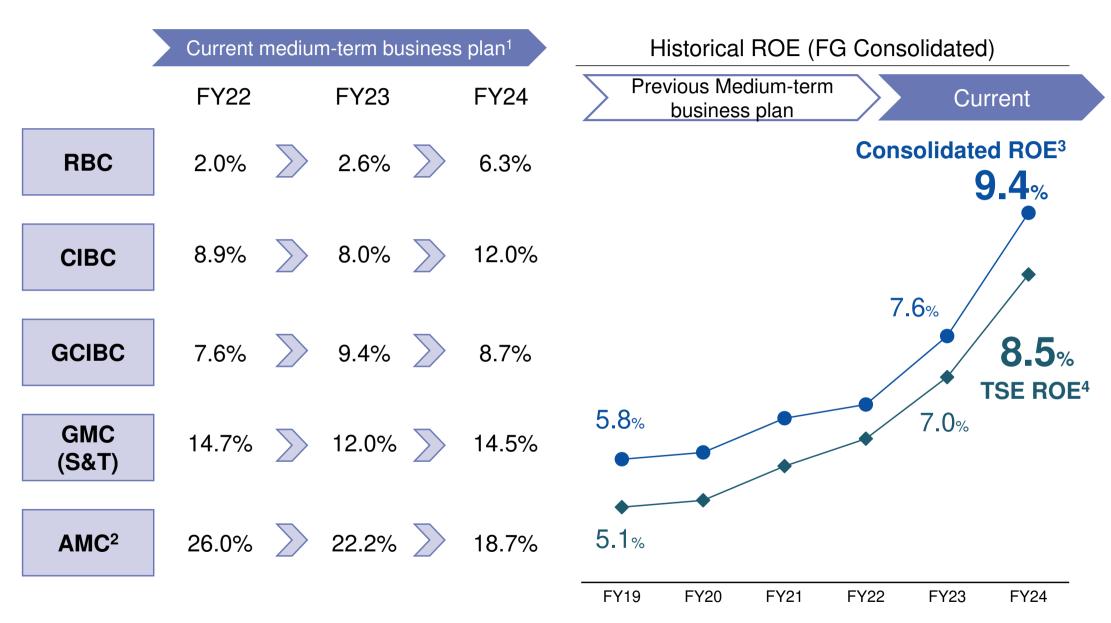
# Financial Results by In-house Company (Details) (2)

(JPY B)										Group Agg	gregate <sup>1</sup>
(3/			GMC						AMC		
		FY23	FY24	YoY	Outlook (Progress)			FY23	FY24	YoY	Outlook (Progress)
Gross Profits	1	443.4	499.1	+55.7		Gross Profits	1	57.2	59.7	+2.5	
Banking <sup>2</sup>	2	46.5	51.9	+5.4		o/w Investment Trusts	2	35.3	38.1	+2.8	
S&T	3	396.9	447.2	+50.3		o/w Pension	3	14.2	14.4	+0.2	
G&A Expenses (Excl. Non-recurring losses and others)	4	-315.0	-345.6	-30.6		G&A Expenses					
Equity in Income from	5	-		_		(Excl. Non-recurring losses and others)	4	-36.1	-38.4	-2.3	
Investments in Affiliates					272.0	Equity in Income from Investments in Affiliates	5	-13.4	-3.3	+10.1	
Net Business Profits	6	128.3	153.5	+25.2	(56%)	5)	_			40.7	16.0
Banking <sup>2</sup>	7	-0.4	-2.8	-2.4		Net Business Profits	6	1.2	11.9	+10.7	(74%)
S&T	8	128.7	156.3	+27.6		Credit-related costs	7	-	-	-	
Credit-related costs	9	0.4	0.1	-0.3		Net Gains (Losses)					
Net Gains (Losses) related to Stocks and others	10	-	-	-		related to Stocks and others	8	-	-	-	
Others	11	-43.4	-48.4	-5.0		Others	9	-9.4	-10.9	-1.5	
Net Income	12	85.3	105.2	+19.9	190.0 <i>(55%)</i>	Net Income	10	-8.2	1.0	+9.2	5.0 (20%)
Internal risk capital (avg. balance)	13	2,086.4	2,141.4	+55.0		Internal risk capital (avg. balance)	11	105.6	105.1	-0.4	
ROE	14	4.1%	4.9%	+0.8%	6.8%	ROE	12	-	0.9%	-	4.3%
Gross Profits RORA	15	3.4%	4.3%	+0.9%		Gross Profits RORA	13	17.3%	12.7%	-4.5%	
Expense ratio	16	71.1%	69.2%	-1.8%		Expense ratio	14	63.1%	64.3%	+1.2%	

<sup>1.</sup> New management accounting rules were applied in FY24. Past figures were recalculated based on the new rules. 2. Incl. Net Gains (Losses) related to ETFs (2 Banks).

### ROE by In-house company

■ Steady improvement at each In-house company



<sup>1.</sup> FY22 management accounting rules for FY23, FY24 management accounting rules for FY23 and FY24. 2. ROE not reflecting the impact of goodwill and impairment on net income and internal risk capital.

3. Excl. Net Unrealized Gains (Losses) on Other Securities. 4. Net Income on Own Capital. Incl. Net Unrealized Gains (Losses) on Other Securities.



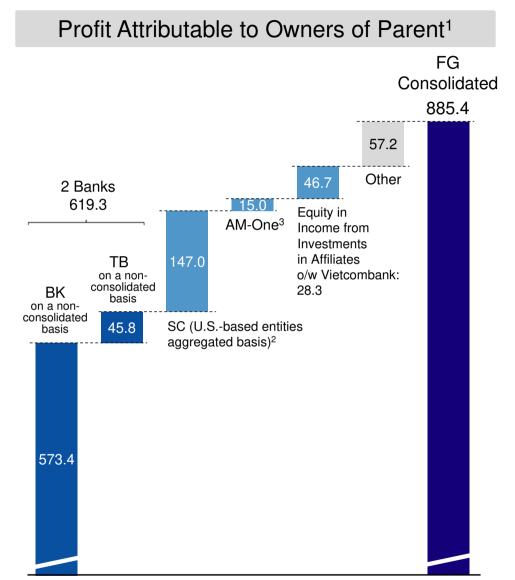
### Financial Results by Group Company

(JPY B)

Net Business Profits <sup>1</sup>	FY23	FY24	YoY
BK on a non-consolidated basis	624.0	690.1	+66.0
TB on a non-consolidated basis	26.7	46.7	+19.9
SC (U.Sbased entities aggregated basis) <sup>2</sup>	182.2	214.7	+32.4
AM-One <sup>3</sup>	20.6	22.8	+2.2
Equity in Income from Investments in Affiliates	26.2	46.7	+20.5
Other	125.8	122.9	-2.8
FG Consolidated	1,005.8	1,144.2	+138.4
Profit Attributable to Owners of Parent <sup>1</sup>			
BK on a non-consolidated basis	372.1	573.4	+201.2
TB on a non-consolidated basis	29.4	45.8	+16.4
SC (U.Sbased entities aggregated basis) <sup>2</sup>	162.7	147.0	-15.7
AM-One <sup>3</sup>	13.2	15.0	+1.7
Equity in Income from Investments in Affiliates	26.2	46.7	+20.5
Other	75.1	57.2	-17.8

678.9

885.4



<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others. Rounded figures before consolidation adjustment. 2. Net Business Profits are the sum of figures from SC consolidation and U.S.-based entities (such as MSUSA, etc.) which are not consolidated subsidiaries of SC. Profit is Management accounting basis, which includes the figures of such U.S. based entities. Figures of U.S.-based entities are: Net Business Profits JPY 118.9B, Profit Attributable to Owners of Parent JPY 87.7B. 3. Consolidated basis. Excl. Amortization of Goodwill and other.

+206.4



FG Consolidated

# FY25 Earnings Outlook, Shareholder return & Medium-term financial targets

### Earnings outlook

#### Shareholder return

(JPY B)

Consolidated	FY24	FY	25
	Results	Outlook	YoY
Consolidated Net Business Profits <sup>1</sup>	1,144.2	1,280.0	+135.7
Credit-related Costs	-51.6	-88.3	
Net Gains (Losses) related to Stocks <sup>2</sup>	95.9	190.0	+94.0
Ordinary Profits	1,168.1	1,290.0	+121.8
Profit Attributable to Owners of Parent	885.4	940.0	+54.5

Cash dividend per share	FY24	FY	25
·	Results	Estimate	YoY
Interim	JPY 65.0	JPY 72.5	+JPY 7.5
Fiscal Year-end	JPY 75.0	JPY 72.5	-JPY 2.5
Annual	JPY 140.0	JPY 145.0	+JPY 5.0

 Resolved share buyback up to a maximum of JPY 100B. All the shares repurchased will be cancelled

[Assumed financial indicators] BOJ Policy Rate 0.5%. Nikkei 225 JPY 37,000. USD/JPY 140

(Ref.) FX impact

(1 yen depreciation vs USD)

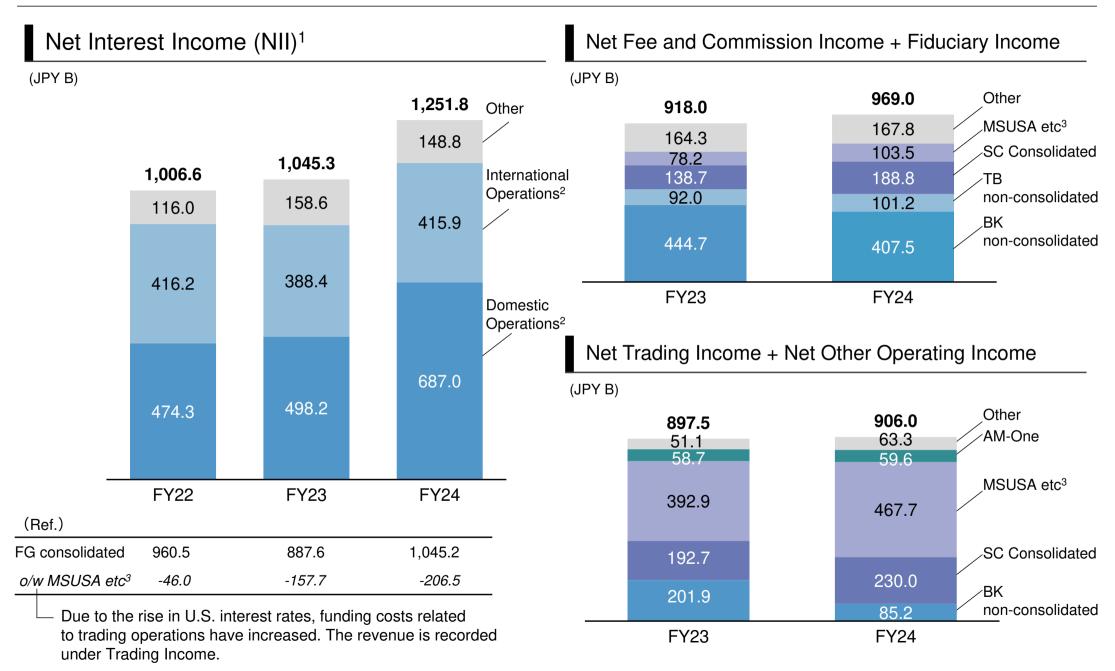
FY25 planned rate USD/JPY: 140.00

P/L Net Business approx. +JPY 4.0 B
Profits

Net Income approx. +JPY 3.0 B

<sup>1.</sup> Incl. Net Gains (Losses) related to ETFs and others. 2. Excl. Net Gains (Losses) related to ETFs and others.

#### **Consolidated Gross Profits**



<sup>1.</sup> Excl. MSUSA etc from FG consolidated. 2. 2 Banks. 3. U.S. based security entities (such as MSUSA) which are not consolidated subsidiaries of SC.



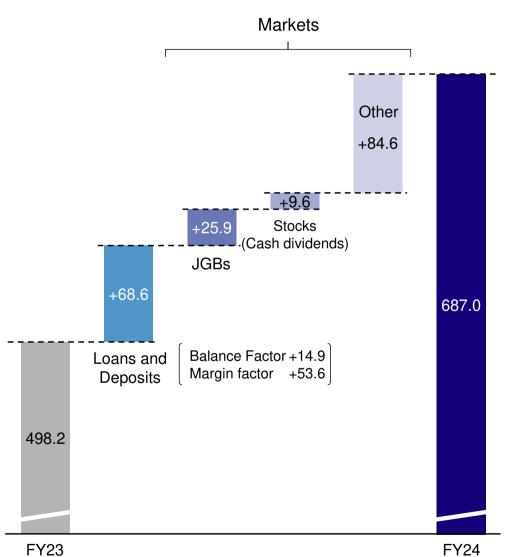
# **Domestic Operations**

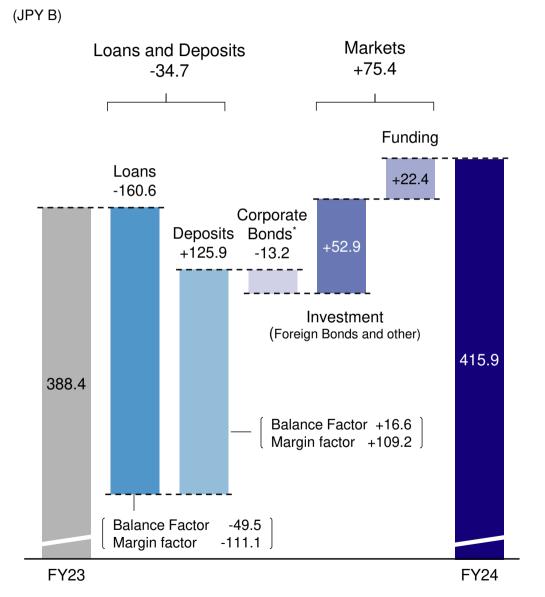
2 Banks

# International Operations

2 Banks







<sup>\*</sup> Incl. loans payable.

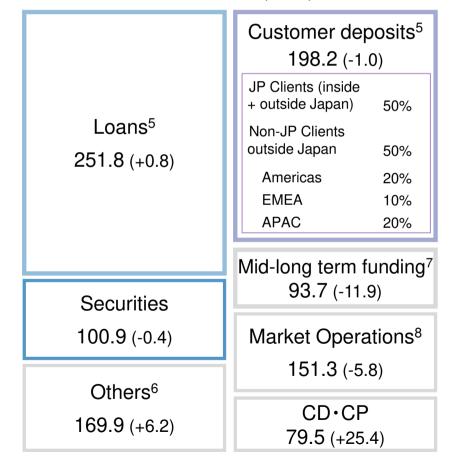


### Total Assets JPY 283T (+4.6)

#### Deposits/NCDs Loans 173 (+1.7) 94 (+1.3) JPY in Japan<sup>2</sup> 123.7 (-1.5) 48.7 (+0.0) o/w Individual o/w Corporate 75.0 (-1.5) Securities Non-JPY in Japan<sup>2</sup> 3.5(+0.4)34 (-3.9) Outside Japan<sup>3</sup> 45.8 (+2.8) **JGBs** 8.7 (-2.7) Other Liabilities Foreign Bonds 15.8 (+0.0) Japanese Stocks 3.5 (-0.2) 99 (+2.7)Other Assets 154 (+7.2) **Net Assets** 72.4 (-0.4) Cash and Due from Banks o/w Bank of Japan Current 55.3 (-2.1) 10 (+0.2) Account Balance<sup>2</sup> 28.1 (+7.5) Repo balance

### Of which Non-JPY4

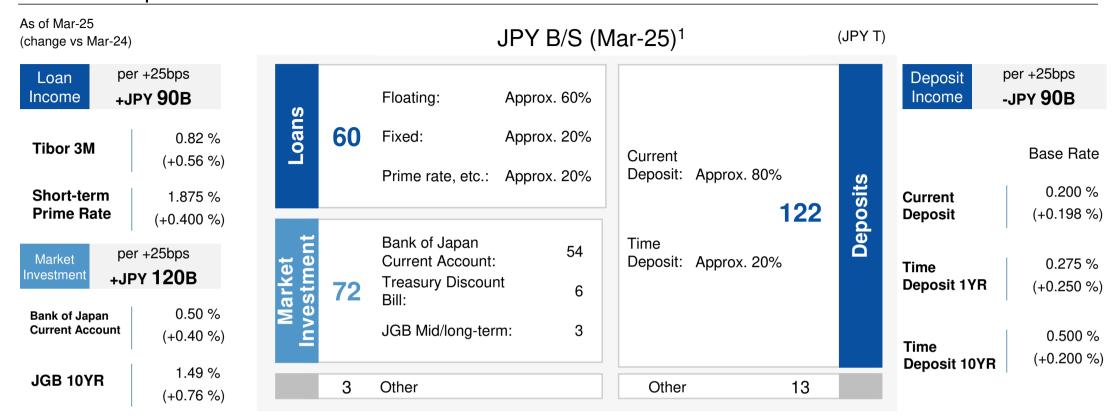
Loans covered by customer deposits and stable mid-long term funding, such as corporate bonds and currency swaps

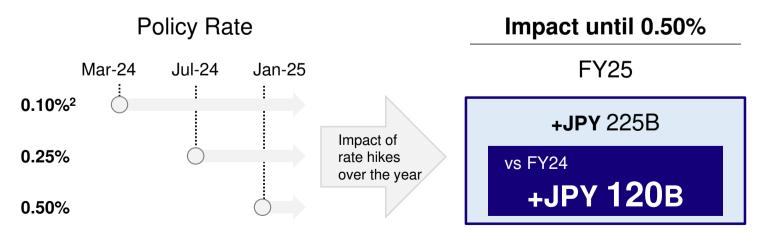


<sup>1.</sup> Figures in () represent change vs Mar-24. 2. 2 Banks. 3. Branches and other subsidiaries. 4. BK+TB. FY24 management accounting rules. 5. BK in Japan and subsidiaries in China, the U.S., the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico. Breakdowns are approximate. 6. Central bank deposits and others. 7. Corporate bonds, currency swaps, etc. 8. Repos, interbank, Central bank deposits and others.



### Financial impact of BOJ rate hikes





Additional hikes (sensitivity³)

per +25bps

+120B per year

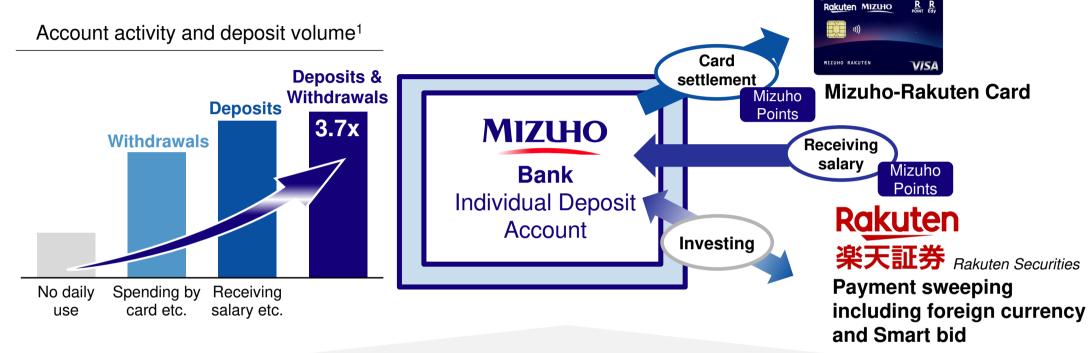
1. BK, management accounting basis. 2. On March 19, 2024, Bank of Japan adjusted the Policy Rate (target range) as the uncollateralized overnight call rate at around 0~0.10%.

<sup>3.</sup> One full year's effect on interest income. Calculated from model used for risk monitoring purposes that simulates the financial effect from parallel shifts in interest rates.



### Improving customer experience - account convenience and customer benefits

By providing bank account service with more convenience and customer benefits, aim to be the most commonly used bank account for everyday needs



#### Improving convenience and customer benefits

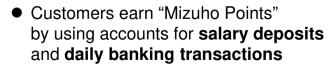
### **Mizuho Direct**

(Online banking app)

Continuous improvement of UI/UX to enhance convenience

#### Mizuho Point Mall

(Membership service)









• Exchange all three types of point for equal value (1pt = 1 JPY) - First in Japan<sup>2</sup>

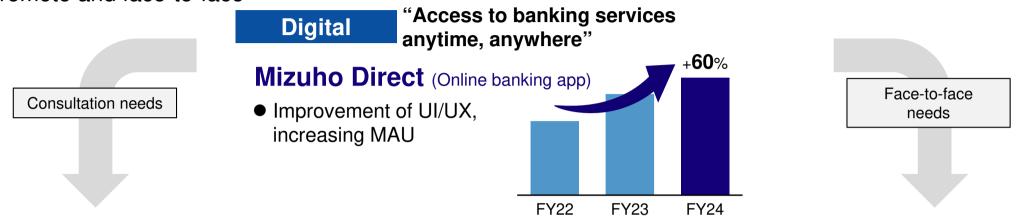
<sup>1.</sup> Calculated from Mizuho Bank Account Data. 2. As of March 4, 2025, Mizuho Bank reseach.



# Improving customer experience – Channels Strategy

■ Driving digital shift of banking processes and operations is crucial to enhance customer experience.

Pursuing channel strategy by leveraging the digital trend, optimizing channels into three styles: digital, remote and face-to-face



#### Remote

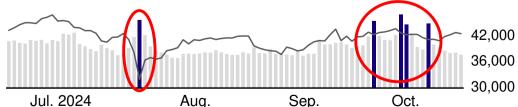
"Investment advice available anytime, anywhere"

#### **Contact Centers**

- Expansion of remote sales personnel
- Time saved by next-generation contact centers

   (utilizing AI)\*
   7,000 hrs/year

Call center demand increasing around market events (corporate action) and turbulence No. of calls No. of calls No. of calls Nikkei 225 (JPY, right axis)



Face-to-face

"Trustworthy and reliable services"

#### "Mizuho Atelier"

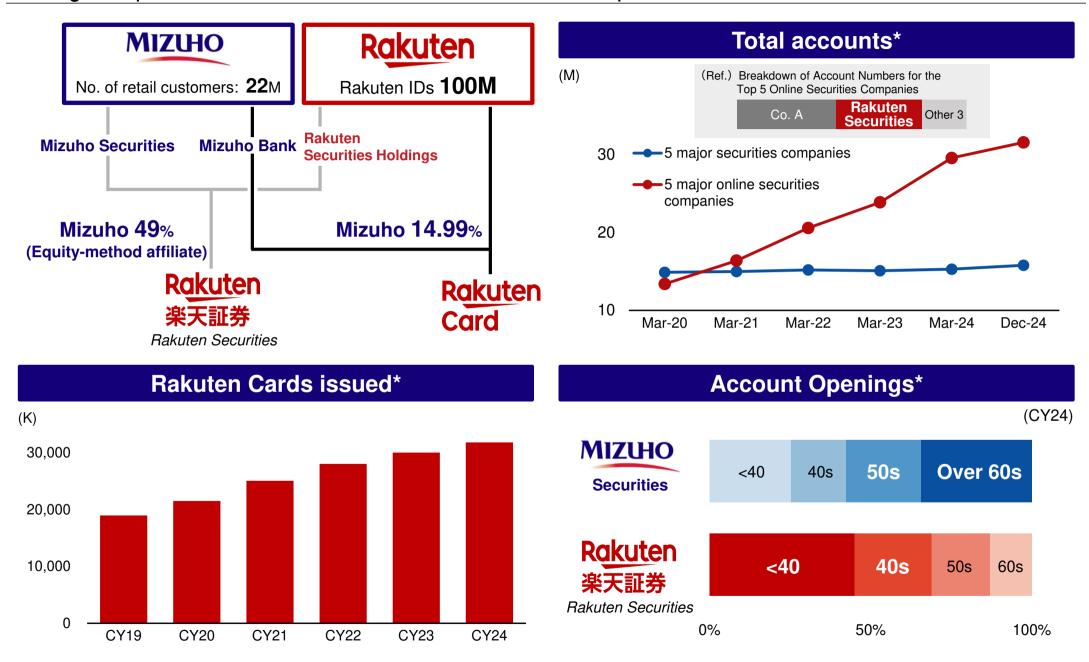
- Compact stores designed for easy drop-in-visits, offering casual yet professional consulting services
- Opening hours that are convenient for customers



<sup>\*</sup> Aggregate responding time by Mizuho employees, reduction effects in operations and system development.



# Strategic Capital and Business Alliance with Rakuten Group

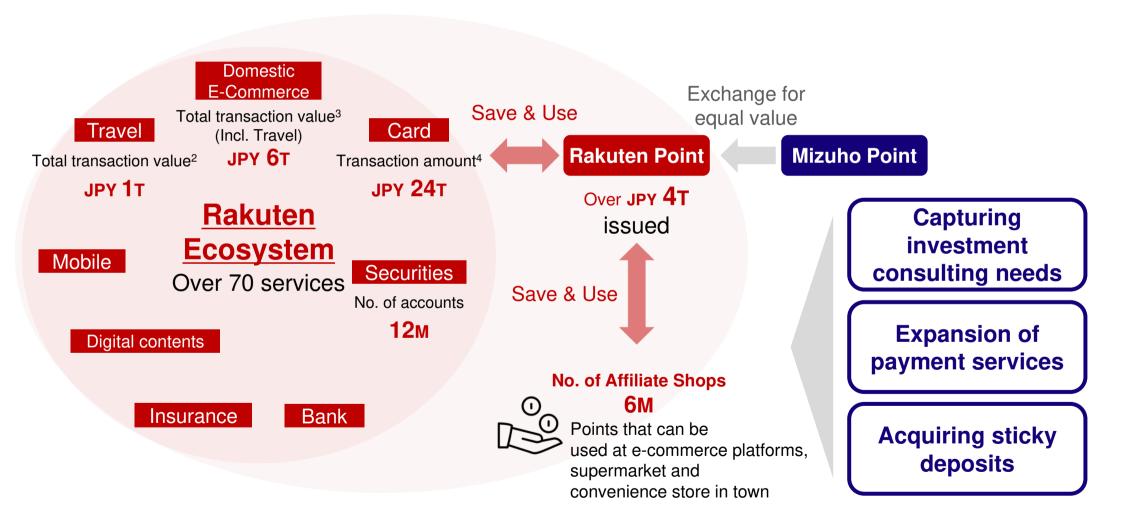


<sup>\*</sup> Based on each company's disclosed materials.



# Rakuten



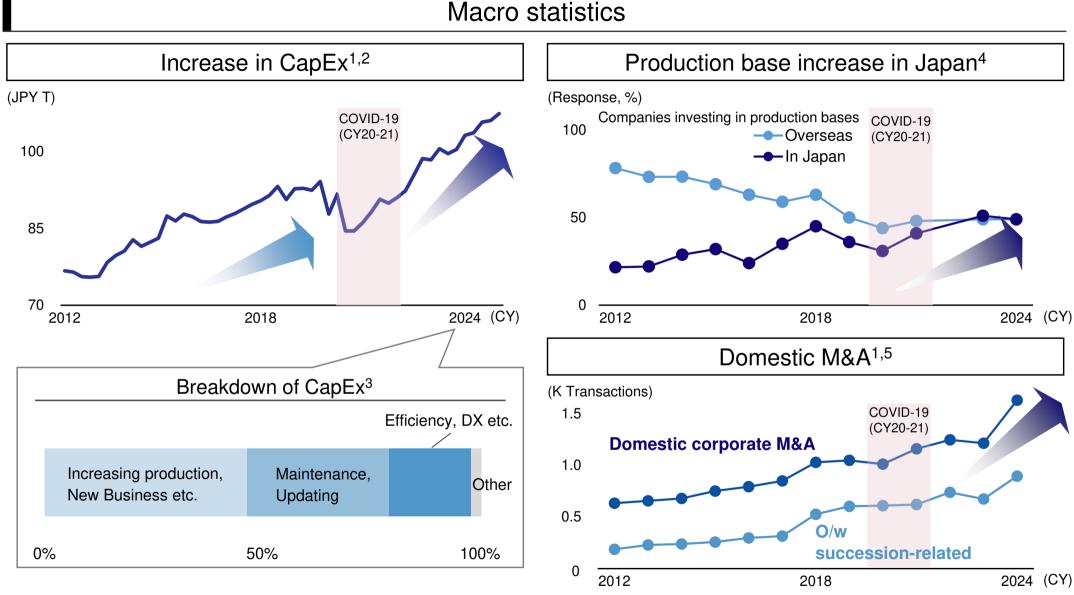


<sup>1.</sup> Figures are approximate. CY2024 unless otherwise noted. Source: Disclosure materials from each company. 2. CY2023.

<sup>3.</sup> Total distribution amount on e-commerce sites provided by Rakuten Group, such as Rakuten Ichiba and Rakuten Travel. 4. Transaction amount of shopping payments made via credit card.



# Macro environments boosting domestic capital demand



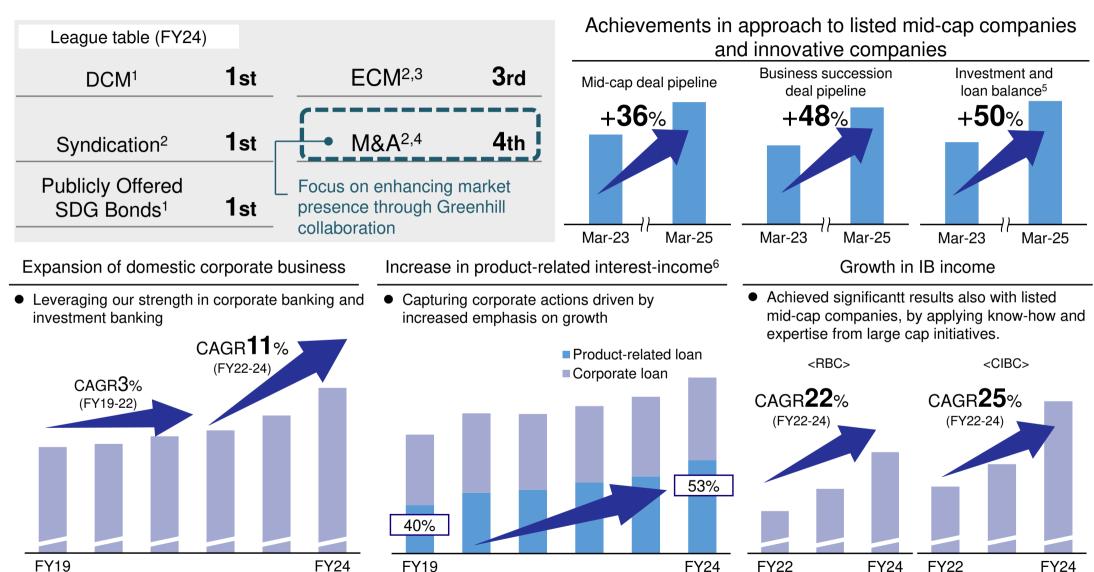
<sup>1.</sup> As of 31<sup>st</sup> Dec. 2024. 2. Made by RT from Cabinet Office "Quarterly Estimates of GDP – Release Archive". Nominal figures. 3. Made by FG/RT from Cabinet Office/ Ministry of Finance "Business Survey Index". Percentage of items which were chosen as the most important one, in making capital investment for this fiscal year. Answered by large corporates and all industries. 4. Made by RT from Development Bank of Japan "Research on National Infrastructure Investment Plans." Proportion of replies that said strengthen either production base in Japan or overseas approximately in the next 3 years. Only includes large corporate or producers, of which answered to have production base in both overseas and Japan. 5. Made by RT from Recof "M&A database". Only includes M&A transactions. Excluding any transactions that did not go through after disclosure. As for succession-related transactions refer to those that company owners sold their own stocks at certain percentage.

**MIZUHO** 

### Achievements through a proactive approach to corporate actions

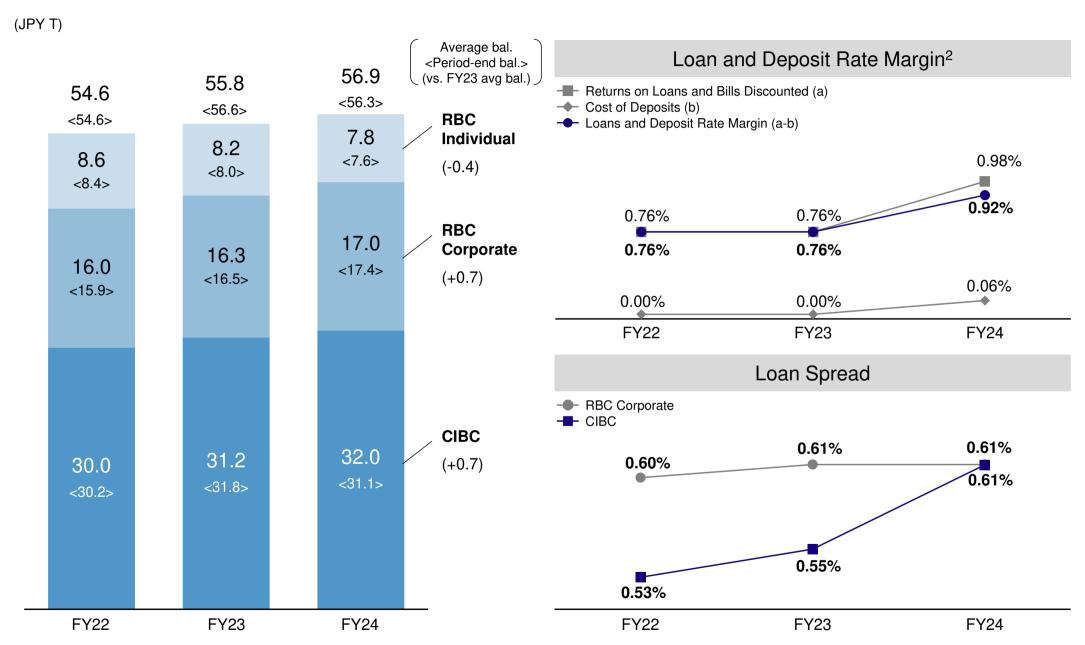
**MIZUHO** 

■ By leveraging our strength in industry research capability, provide tailored support to Japanese corporates developing business strategies, with a focus on thriving in the competitive global market



<sup>1.</sup> Based on underwriting amount and pricing date basis. Incl. samurai bonds, municipal bonds (underwriting only), preferred equity securities. Excl. securitization and security token. (Source) Capital Eye. 2. (Source) LSEG. 3. Based on book runner, pricing date basis. Total of IPO, PO, CB with stock acquisition options (incl. REIT). 4. Transaction amount basis, Japanese company related. Excl. real estate. 5. Balance of investments and loan by RBC to start-up companies. 6. CIBC.

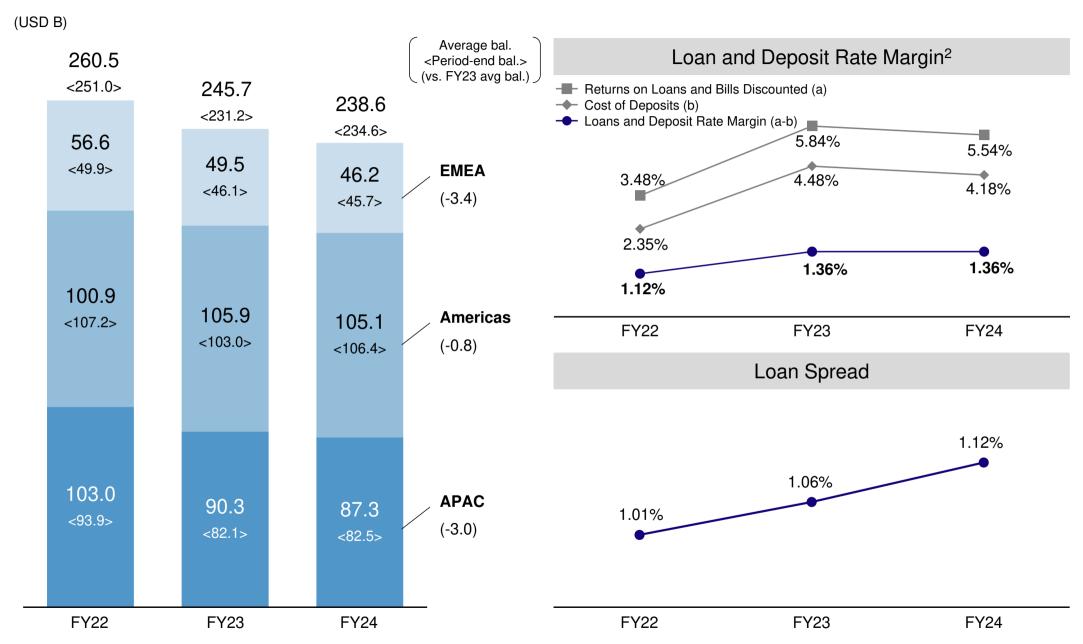
# Loans in Japan<sup>1</sup>



<sup>1.</sup> BK+TB. FY24 management accounting rules. Figures from FY22 to FY23 recalculated based on the new rules. Excl. loans between consolidated entities and loans to Japanese Government and others. 2. 2 Banks. Excl. loans to financial institutions (incl. FG), Japanese Government & others. Domestic operations.



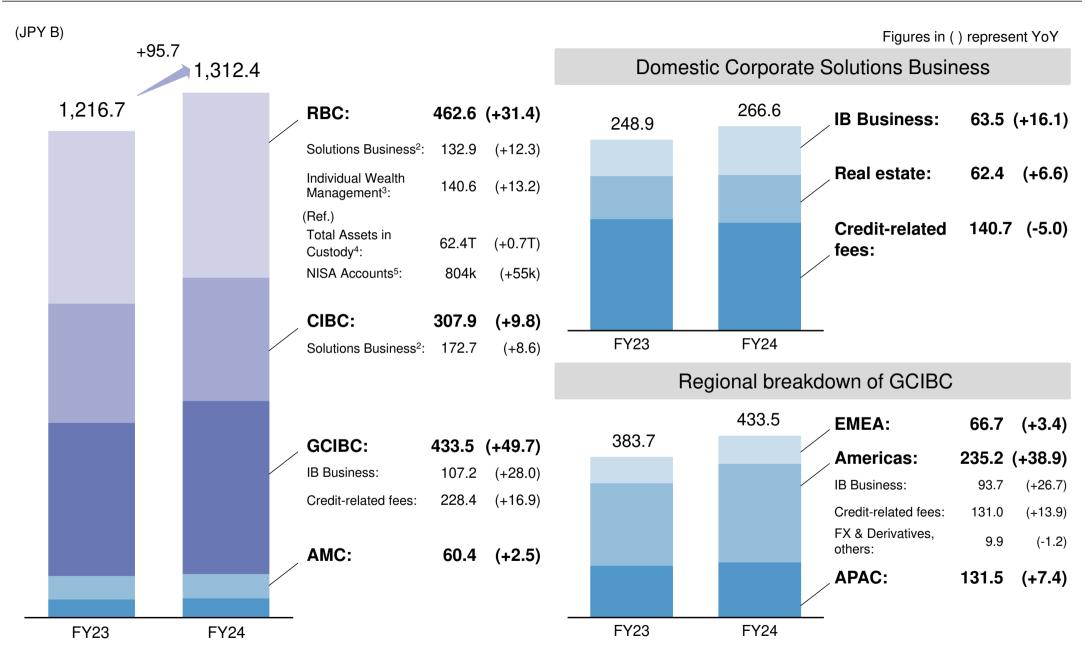
# Loans outside Japan<sup>1</sup>



<sup>1.</sup> FY24 management accounting rules. Figures from FY22 to FY23 recalculated based on the new rules. Excl. loans between the consolidated entities. BK incl. the subsidiaries in China, the U.S., the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico. 2. BK, International Operations.



#### Non-interest Income<sup>1</sup>



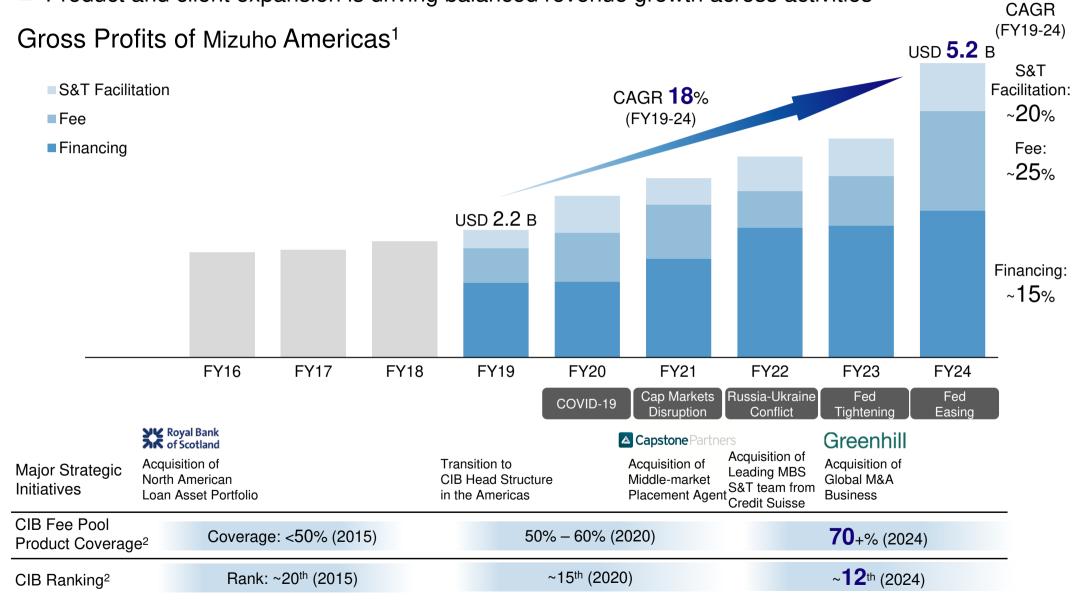
<sup>1.</sup> FY24 management accounting rules. Past figures were recalculated (FY23: originally JPY 1,178.9B). 2. Incl. fees related to investment banking business and real estate brokerage. 3. BK investment trusts, annuities+SC individual segment, PB segment. 4. Combination of SC's Retail Banking Business Division and 2 Banks (Individual annuities, Investment trusts (excl. MMF), Foreign currency deposits). 5. BK+SC



# Mizuho Americas Growth Trajectory

■ Transition to CIB Head Structure in FY19 was the catalyst for Mizuho's growth in the Americas

Product and client expansion is driving balanced revenue growth across activities



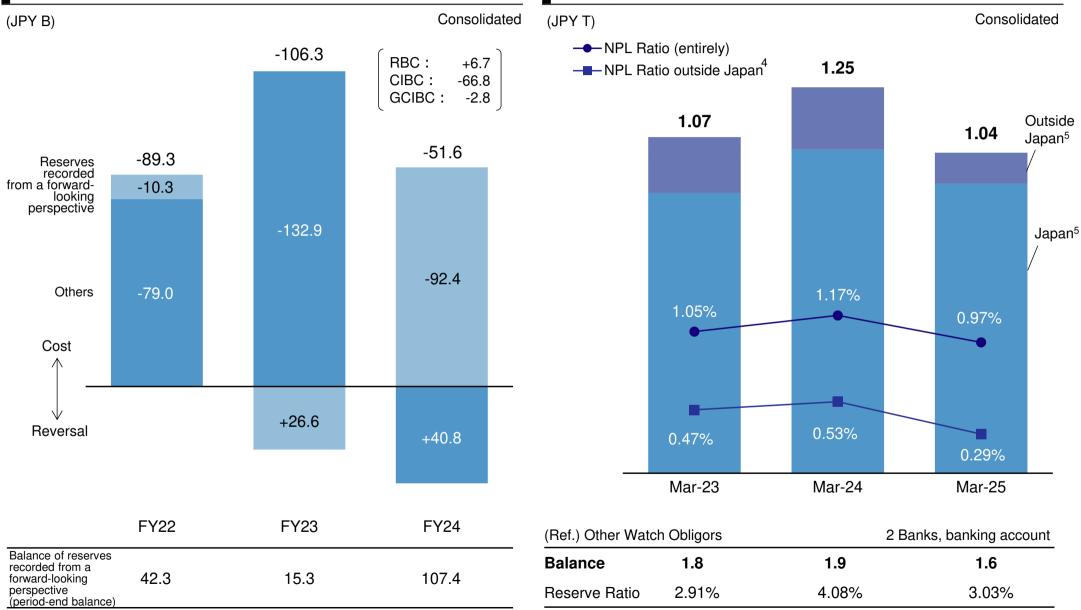
<sup>1.</sup> Mizuho Americas Revenues Managerial Basis. 2. (Source) Coalition Americas fee pool, Banking+Markets.



# **Asset Quality**

#### **Credit-related Costs**

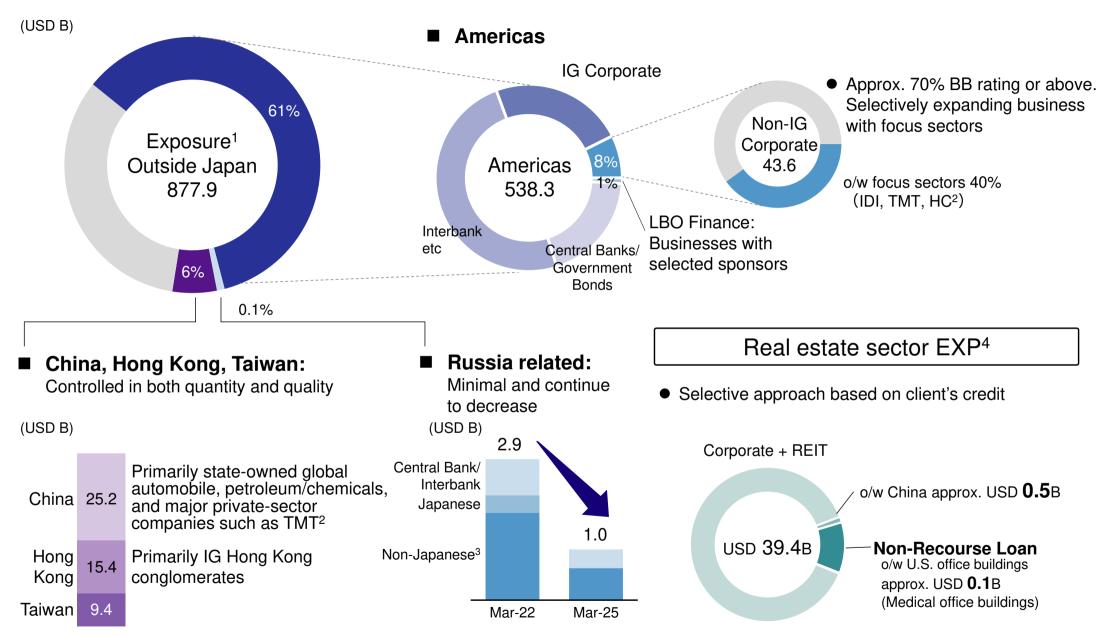
# Non-performing Loans based on BA<sup>1</sup> and FRA<sup>2,3</sup>



<sup>1.</sup> Banking Act. 2. Financial Reconstruction Act. 3. Incl. Trust Account. 4. BK Consolidated. 5. Representative main branch basis.



# Portfolio outside Japan (Mar-25)



<sup>1.</sup> BK consolidated+TB consolidated. Loans, commitment lines, guarantee transactions, derivative credit, etc. Balance after taking into account guarantees on a risk country basis.

<sup>4.</sup> Management accounting basis. BK consolidated+TB non-consolidated. Total amount of loans, foreign exchange, unused committed lines, etc.



<sup>2.</sup> Industry and diversified industry, Technology, media and telecommunication, Healthcare. 3. Incl. project finance.

#### Securities Portfolio<sup>1</sup>

#### Other Securities JGB Portfolio<sup>1</sup> Consolidated 2 Banks Net Unrealized (JPY T) --- Avg. Remaining period<sup>6</sup> (yrs) (JPY B) Acquisition cost basis Gains (Losses)2 1.0 0.7 0.3 Mar-25 YoY Mar-25 YoY 16.4 -211.5 1 Total 27,071.0 -4,333.5 1,243.8 2.4 -384.6 Japanese Stocks 817.4 -99.5 1.748.5 10.9 8.3 1.0 Medium & Long--44 1 Japanese Bonds 11.330.4 -3.064.4-78.6 term Bonds<sup>7</sup> 14.0 2.6 8.389.1 -17.6 o/w JGBs -2.579.0-17.99.8 Treasurv 5.7 Discount Bills Foreign Bonds 12.501.4 -503.5-342.3+151.8o/w Debt Securities Mar-23 Mar-24 Mar-25 7,901.5 -309.7+151.3-671.5issued in US3 **Unrealized Gains** -46.4 -17.6 0.2 (Losses) 2 (JPY B) 2.421.6 -666.0 -83.6 +65.3 Other +136.9 Bear Funds<sup>4</sup> 0.0 -346.40.0 Foreign bond Portfolio<sup>1</sup> Investment Trust 2 Banks 2,421.6 -83.6 -71.6 -319.6 and others (JPY T) --- Avg. Remaining period<sup>6</sup> (yrs) (Reference) 2.4 4.183.1 +137.9Bonds held to maturity<sup>5</sup> 2.0 1.1 12.4 Net Unrealized Gains (Losses)<sup>2</sup> 11.8 9.5 3.8 Other 1.455.4 3.9 1,243.8 3.1 812.4 8.5 **Debt Securities** 7.8 6.3 issued in U.S.3 Mar-23 Mar-24 Mar-25 Unrealized Gains -454.7 -494.8-346.4Mar-23 Mar-24 Mar-25 (Losses) 2 (JPY B)

<sup>1.</sup> Other Securities with readily determinable fair values, excl. Investments in Partnership. 2. Changes in value to be recorded directly. After applying Net deferred gains/losses of deferred hedging accounting among hedging instruments.3. US Treasury/ GSE Bonds. 4. Hedges aiming to fix unrealized gains on Japanese stocks to Net Assets. 5. 2 Banks. 6. Management accounting basis. After taking into account hedging activities, excl. bonds held to maturity. 7. Incl. bonds with remaining period of one year or less.



# **Basel Regulatory Disclosures**

# Capital Ratio

Consolidated

235,543.8

(JPY B)

# Other Regulatory Ratios

Consolidated

(JPY B)

		10.000/	17.75%
Total	16.05%	16.93%	15.65%
Tier1	13.91%	14.85%	13.03 /8
11611	10.0170	40.700/	13.23%
CET1	11.80%	12.73%	
	Mar-23	Mar-24	Mar-25
Total Capital	Mar-23 11,306.9		Mar-25 12,755.7
Total Capital Tier1 Capital		12,314.6	
·	11,306.9	12,314.6 10,801.8	12,755.7
Tier1 Capital	11,306.9 9,803.3	12,314.6 10,801.8 9,259.9	12,755.7 11,248.2
Tier1 Capital  CET1 Capital <sup>1</sup>	11,306.9 9,803.3 8,315.5	12,314.6 10,801.8 9,259.9 1,541.8	12,755.7 11,248.2 9,506.2

229,376.8

	Mar-23	Mar-24	Mar-25
Leverage Ratio	4.46%	4.70%	4.77%
External TLAC Ratio			
Risk Weighted Assets Basis	24.02%	25.35%	26.86%
Total Exposures	8.85%	9.17%	9.29%

	FY22 Q4	FY23 Q4	FY24 Q4
Liquidity Coverage Ratio (LCR)	130.6%	129.7%	125.1%
Total HQLA	77,599.9	81,168.3	82,668.4
Net Cash Outflows	59,419.4	62,571.6	66,075.1

Reference:	Mar-23	Mar-24	Mar-25
CET1 Capital Ratio (Basel III finalization basis)	9.9%	10.5%	11.1%
Excl. Net Unrealized Gains (Losses) on Other Securities	9.5%	9.8%	10.3%

219,441.1



**Total Exposure** 

<sup>1.</sup> Common Equity Tier1 Capital. 2. Additional Tier1 Capital.

#### Responses to climate change

#### (Scope 1,2) Emissions from our own business

- Completion of switch to renewable energy expected to achieve -65% in FY24 from FY20
- Expansion of scope of carbon neutrality target to consolidated group
- Expansion of scope of third-party assurance to consolidated companies and globally

#### (Scope 3) Financed Emissions

- Using the "Grand Design" for the ideal future industrial structure for Japan as a starting point for client dialogue to support their steady transition
- Engaging in dialogues focused on GHG emissions reduction with approx. 100 client companies, which account for 70–90% of emissions in target sectors

#### **Risk Control in Carbon-related Sectors**

Regarding clients' response to transition risks, added 2 evaluation criteria of "achievement of a certain amount of GHG emission reductions with respect to targets" and "targets / results are aligned with 1.5°C scenario"

#### Conservation of natural capital

- Business alliance with UNDP and expansion of business capturing function through investment in Pollination, etc.
- Development of service-based solutions aimed at delivering value of natural forests

#### Realization of circular economy

- Invested in companies with recycling technologies for used plastics and lithium-ion batteries
- Mizuho Leasing established a JV to engage in demolition of buildings and waste disposal

#### Respect for human rights

- Implemented enhanced due diligence when extremely serious human rights issues were detected (6 companies in FY24)
- Considering changes in business environment, reviewed significant human rights issues (Human Rights Issue Map) in Mizuho's business activities

# Enhancing various disclosures

Please find more details in each of the respective disclosures, available from the QR code



Sustainability Progress 2025



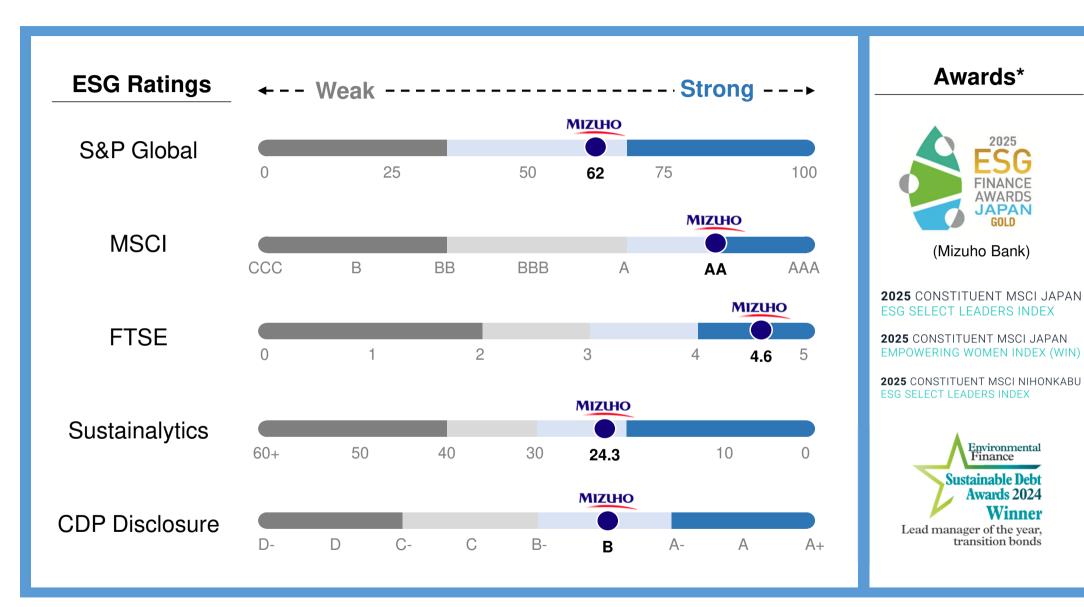
Climate & Nature-related Report 2024



Human Rights Report 2024



# Sustainability (2) External Recognition (Mar-25)



<sup>\*</sup> https://www.mizuhogroup.com/sustainability/mizuhocsr/evaluation#anc02

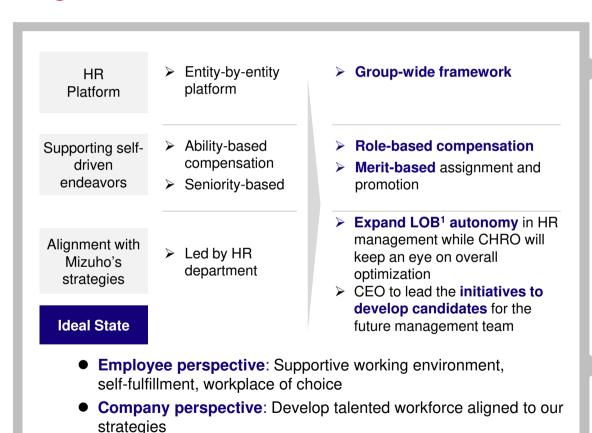


# Human Capital Management to Strengthen Talent and Organization

- By supporting employees' self-driven career developments and encouraging to take on challenges, realize our vision where employees and Mizuho grow together
- Breaking away from traditional employment practices, strengthening human capital through both talent strategy and business strategy



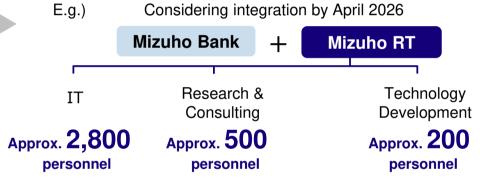
Outline and aims of "CANADE"



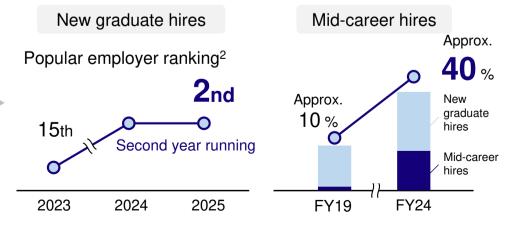
As a result, employees and Mizuho grow together

#### Integrated Talent and Business Strategy

 A unified group personnel system makes flexible talent allocation possible



#### Enhancing Competitiveness in Talent Acquisition



<sup>1.</sup> Line of business. 2. Mynavi Corporation ranking of most popular employers among university students seeking employment (2025 shows the students graduating in 2026, composite ranking for arts majors).



# Governance (1) Skill Matrix of the Board of Directors

■ Skill matrix for the Board of Directors to be proposed at the 23rd Ordinary General Meeting of Shareholders in June 2025

		nt /	/ [0		\ se					Con	nmittees (	Chairpers	son)	
Name	Management	Risk Management Internal Control	Financial Control Accounting	Finance	Human Resources Organization	IT / Digital	Sustainability	Global	Nominating	Compensation	Audit	Risk	IT / Digital Transformation	Human Resources Review Meeting
Yoshimitsu Kobayashi							(D)	( Jan	☆					•
Takashi Tsukioka <sup>1</sup>		(8)					<b>(2)</b>	( Jan	•					•
Kotaro Ohno		(8)							•		$\Rightarrow$			•
Kotaro Ohno Hiromichi Shinohara						Ö	<b>(2)</b>		•				☆	•
Yumiko Noda		(8)		¥)			<b>(2)</b>	( The state of the		•		•		
Takakazu Uchida		(8)		(¥)				( To the state of	•	☆	•			•
Masahiko Tezuka		(8)									•		•	
Yuki Ikuno				(¥)				( Jan 1987)		•		•		
Seiji Imai				(¥)			<b>(2)</b>	( Jan 1987)						
Hisaaki Hirama		(8)		(¥)							•	☆	•	
Masahiro Kihara <sup>2</sup> Group CEO		(8)		(¥)				( Jan						☆
Hidekatsu Take <sup>2</sup> Head of GCIBC				(¥)			<b>(2)</b>	( Jan						
Mitsuhiro Kanazawa <sup>2</sup> Group	p	(8)		* -				( Jan 1987)						
Takefumi Yonezawa <sup>2</sup> Group CFO	p )	(8)		(¥)				( To a second						
		Board Co	mposition:	Outsid	le directors	57.1%	Ou	tside & No	n-executiv	e Directors	71.4%	Fema	ale Directo	ors <b>14.3%</b>

<sup>1.</sup> Chairperson of the Board of Directors. 2. Also Executive Officers.



# Governance (2) Compensation framework for executives

	Link to perform- ance		Payment timing	Payment method	Example of composition of compensation		
Compensation type		Payment criteria			Executive Officers responsible for business execution		Non-
					Group CEO	Senior Managing Executive Officers	executive officers
Base Compensation	Not linked	Payment made monthly in accordance with the roles and responsibilities of each officer	Monthly	Cash		49%	
Stock Compensation I	Not linked	Payment made monthly in accordance with the roles and responsibilities of each officer	Time of resignation	Stock	36%		
	Linked	Base amount × performance-linked coefficient <sup>1</sup> (0-150%) (Performance-linked coefficient based on Net Profit <sup>2</sup> and below stakeholder-centric evaluation)	Deferred		4%		
		Evaluation axes Main performance indicators Weighting	payment over three years starting	Stock	32%		85%
Stock Compensation II		Shareholders Consolidated ROE Total Shareholder Return 50%				4%	
Compensation		Customers  Economy & Sustainable finance amount Assessments by ESG ratings agencies  Customer Satisfaction Sustainable finance amount Assessments by ESG ratings agencies	the FY after the next			24%	
		Employees Climate-related initiatives Engagement & Inclusion score			28%	23%	
Short-term Incentive Compensation	Linked	Base amount × performance-linked coefficient <sup>1</sup> (0-150%) (Performance-linked coefficient based on Net Income and evaluation of the individual)	Lump sum paid in the next FY <sup>3</sup>				15%

Subject to malus and clawback<sup>4</sup>

<sup>1.</sup> The Compensation Committee make the final decision based on the business environment and the existence of events that should be reflected individually. 2. Net Profit for the period Attributable to Owners of the Parent Company. 3. Amounts exceeding a certain threshold will be deferred and paid over three years starting the second FY thereafter. 4. A system has been adopted that enables malus (forfeiture of compensation remaining unpaid) and clawback (request for return of compensation) by resolution of the Compensation Committee depending on the performance of the group or the individual.

#### **Definitions**

#### Financial accounting

- 2 Banks: BK+TB on a non-consolidated basis

- Consolidated Net Business Profits: Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from

Investments in Affiliates and certain other consolidation adjustments

- Net Gains (Losses) related to ETFs and others: Net Gains (Losses) related to ETFs (2 Banks) + Net Gains on Operating Investment Securities (SC Consolidated)

- G&A Expenses

(excl. Non-Recurring Losses and others): G&A Expenses (excl. Non-Recurring Losses) - Amortization of Goodwill and other items

- Profit Attributable to Owners of Parent: Net Income for the period Attributable to Shareholders of the Parent Company

- Consolidated ROE: Profit Attributable to Owners of Parent divided by (Total Shareholders' Equity + Total Accumulated Other

Comprehensive Income (excl. Net Unrealized Gains (Losses) on Other Securities))

- CET1 Capital Ratio (excl. Net Unrealized Gains (Losses) on Other Securities):

Management accounting. Includes the effect of partially fixing unrealized gains on Japanese stocks through

hedging transactions, based on management accounting

[Numerator] Calculated by excluding Net Unrealized Gains (Losses) on Other Securities and its associated

Deferred Gains or Losses on Hedges

[Denominator] Calculated by excluding RWA associated with Net Unrealized Gains (Losses) on Other

Securities (stocks)

#### **Management accounting**

- Customer Groups: RBC + CIBC + GCIBC + AMC

- Markets: GMC

- Group aggregate: BK + TB + SC + other major subsidiaries on a non-consolidated basis

- In-house Company management basis: Figure of the respective In-house Company

- Net Business Profits by In-house Company: Gross Profits - G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates -

Amortization of Goodwill and other items

- Internal risk capital: Risk capital calculated taking account of factors such as regulatory risk-weighted assets (RWA) and interest rate

risk in the banking account. Internal risk capital of RBC, CIBC, GCIBC are calculated from Basel III finalization

fully-effective basis. Preliminary results

- ROE by In-house Company: Profit Attributable to Owners of Parent divided by internal risk capital

#### **Abbreviations**

· Mizuho Einancial Group Inc

#### Foreign exchange rate

rG	. Mizurio Financiai Group, iric.	NDC	. Hetali & Busiliess Baliking Company
BK	: Mizuho Bank, Ltd.	CIBC	: Corporate & Investment Banking Company
ТВ	: Mizuho Trust & Banking Co., Ltd.	GCIBC	: Global Corporate & Investment Banking Company
SC	: Mizuho Securities Co., Ltd.	GMC	: Global Markets Company
MSUSA	: Mizuho Securities USA LLC.	AMC	: Asset Management Company
AM-One	: Asset Management One Co., Ltd	GTU	: Global Transaction Banking Unit
RT	: Mizuho Research & Technologies, Ltd.	RCU	: Research & Consulting Unit
FT	: Mizuho-DL Financial Technology Co., Ltd.		
LS	: Mizuho Leasing Company, Limited		
IF	: Mizuho Innovation Frontier Co., Ltd.		

TTM	Mar-23	Mar-24	Mar-25	
USD/JPY	133.54	151.40	149.53	
EUR/JPY	145.72	163.28	162.03	
Management accounting (Planed rate)	FY2	<u>.</u> 4	FY25	
USD/JPY	135.	00 1	140.00	
EUR/JPY	143.44		145.36	

#### Forward-looking Statements

Financial information in this presentation uses figures under Japanese GAAP unless otherwise stated (including management accounting basis). This presentation contains statements that constitute forward-looking statements including estimates, forecasts, targets and plans.

Rotail & Rusiness Banking Company

These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

Such forward-looking statements do not represent any guarantee of future performance by management and actual results may materially differ. Further information regarding factors that could affect our financial condition and results of operations is included in our most recent Form 20-F and our report on Form 6-K.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

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